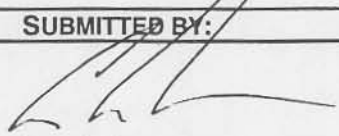


**OFFICE OF THE CITY MANAGER
DES MOINES, IOWA****CITY COUNCIL COMMUNICATION 96-049
FEBRUARY 5, 1996 AGENDA**

SUBJECT:	TYPE:	PREPARED BY:	SUBMITTED BY:
CEMETERY FEES AND CHARGES REVISION	◆ RESOLUTION ORDINANCE RECEIVE/FILE	DONALD TRIPP PARK & RECREATION DIRECTOR	 ERIC A. ANDERSON CITY MANAGER

SYNOPSIS —

The Park and Recreation Board has proposed increases in the fees and charges policy for the City's cemeteries.

FISCAL IMPACT —

Additional revenue in FY 95/96 of approximately \$60,000 and \$125,000 in FY 96/97 is estimated.

RECOMMENDATION —

Approve the revised fees and charges.

BACKGROUND —

An annual review of cemetery fees and charges was conducted by the Park and Recreation Board's Cemetery Committee and an ad hoc citizen's committee.

For several years, many categories of the City's cemetery fees and charges have been significantly lower than their private sector competitors. It has been staff's observation that private sector cemetery fees change proportionately each time the City approves a new fees and charges schedule. Following a survey of fees at our cemeteries, adjustments are proposed in all service fees. Further, it is recommended that a \$100 base administrative fee be added to all internment services.

On December 12, 1995, by Resolution No. 11645, the Park and Recreation Board approved the recommended fees and charges increases.

On January 15, 1996, by Roll Call Number 96-200, the City Council adopted recommendations proposed by the Cemetery Evaluation Committee. Included was a recommendation to limit non-resident fees to 20 percent higher than resident fees. It is believed that this will result in improved sales to non-residents and comparable to other area cemetery fees. The proposed fees reflect this policy change.

Attached are the proposed resident and non-resident fee schedules and a summary of the survey of cemetery fees.

Attachments

CITY OF DES MOINES, IOWA

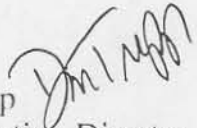
Office of

PARK AND RECREATION



TO: Eric Anderson
City Manager

DATE: January 31, 1996

FROM: Donald M. Tripp 
Park and Recreation Director

SUBJ: Cemetery Fees

At the January 22, 1996 City Council meeting it was incorrectly reported in the Council Blue Letter that cemetery fees had been increased 6% across the board with an administrative fee of \$100 added to all interments. The Park and Recreation Board's Cemetery Committee did initially proposed a 6% across the board increase in fees; however, upon the advice and recommendation from the private sector and citizen board members of the ad hoc Cemetery Evaluation Committee, the Board's Cemetery Committee evaluated each fee on its individual merits, raising some and lowering others. Before adding a \$100 administrative fee to all interments, the amount of increases for all existing fees ranged from 3% - 35% for resident fees. I agree that this approach of reviewing each line item is a better method of responding to market conditions. Per your request, we are including a copy of the survey of Polk County cemeteries and a breakdown of all percentages.

I apologize for the confusion and misinformation in this regard.

1996 PROPOSED DES MOINES CEMETERY FEES - RESIDENT

	CURRENT	PROPOSED BASE	BASE % CHANGE	ADMINISTRATION FEE	TOTAL PROPOSED FEE
GROUND INTERMENT					
Infant	\$160	\$100	-38%	\$100	\$200 (25%)*
Adult	420	450	7.1%	100	\$550 (31%)*
Saturday Infant	260	280	7.7%	100	\$380 (46%)*
Saturday Adult	580	615	6.0%	100	\$715 (23%)*
MAUSOLEUM INTERMENT					
Crypt-Burial	150	160	6.7%	100	\$260 (73%)*
DISINTERMENT					
Infant	315	380	20.6%	100	\$480 (52%)*
Adult	525	630	20.0%	100	\$730 (39%)*
Ashes	135	165	22.2%	100	\$265 (96%)*
ASHES IN CONTAINERS					
Mausoleum Niche	110	120	9.1%	100	\$220 (100%)*
Ground Interment	120	150	25%	100	\$250 (108%)*
Ground Interment (Saturday)	New	225	---	100	\$325 (44%)*
Placed in Concrete	140	170	21.4%	100	\$270 (93%)*
* Total percentage increase after adding \$100 Administrative Fee.					
FOUNDATION CHARGES					
Monument/Marker	.26 sq. in.	.35 sq. in.	34.6%	---	.35 sq. in.
EXTRA WORK/SPECIAL CARE					
Per Hr. (1 hr. minimum) Plus Materials	30	35	16.7%	---	35
Saturday (per hour)	45	50	11.1%	---	50
Flower Placement Fee	8	10	25%	---	10
Overtime Charge (per 15 min.)	32	35	9.4%	---	35
Saturday Overtime	48	55	14.6%	---	55
Setting Markers - Veterans	NEW	35	---	---	35
Setting Markers - V. Spouses	32	35	9.4%	---	35
RECORDS RESEARCH					
Written Response	10	10	0%	---	10
GRAVE SPACES (PCM/TCM)					
County and SSI	85	100	17.6%	---	100
Veterans	NEW	117	---	---	117
Veterans' Spouses	350	390	11.4%	---	390
THAI-DAM BLOCK					
(Cremation in lot)	75	75	0%	---	75
SINGLE AT NEED (FLUSHMARKER)					
Infant	85	100	17.6%	---	100
Adult	290	320	10.3%	---	320
SECOND NAMES PERSONS AT NEED					
Two People in Same Space (ashes on same space as body)	180	195	8.3%	---	195
SINGLE SELECT SPACE (FLUSHMARKER) - NO PLANTING					
Adults	350	390	11.4%	---	390
MONUMENT LOTS - ANNUAL PLANTING					
Blocks T, J - Laurel Hill	\$14 sq. ft.	\$14.50 sq. ft.	3.6%	---	\$14.50 sq. ft.
MONUMENT LOTS - PERENNIAL PLANTING					
Glendale - 28, 30B, 31 & 37	\$17 sq. ft.	\$17.50 sq. ft.	2.9%	---	\$17.50 sq. ft.
Laurel Hill - R	\$17 sq. ft.	\$17.50 sq. ft.	2.9%	---	\$17.50 sq. ft.
UPRIGHT MONUMENT - NO PLANTING					
Glendale - 38C, J & R	\$13 sq. ft.	\$13.50 sq. ft.	3.9%	---	\$13.50 sq. ft.

1996 PROPOSED DES MOINES CEMETERY FEES - NON-RESIDENT SUBSIDY

	CURRENT	PROPOSED RESIDENT BASE	BASE % CHANGE	ADMINISTRATION FEE	TOTAL FEE	PROPOSED W/ 20% SUBSIDY ¹	WITH 50% SUBSIDY
GROUND INTERMENT							
Infant	\$240	\$100	-60%	\$100	\$200	\$240 (0%)*	\$300
Adult	630	450	-29%	100	550	\$680 (5%)*	825
Saturday Infant	390	280	-28%	100	380	\$455 (17%)*	570
Saturday Adult	870	615	-29%	100	715	\$860 (-1%)*	1075*
MAUSOLEUM INTERMENT							
Crypt-Burial	225	160	-29%	100	260	\$310 (38%)*	390
DISINTERMENT							
Infant	470	380	-19%	100	480	\$575 (22%)*	720
Adult	785	630	-20%	100	730	\$875 (11%)*	1095
Ashes	200	165	-17%	100	265	\$320 (80%)*	400*
ASHES IN CONTAINERS							
Mausoleum Niche	165	120	-28%	100	220	\$265 (61%)*	330
Ground Interment	180	150	-17%	100	250	\$300 (67%)*	375
Sat. Ground Interment	NEW	225	---	100	325	\$390 (73%)*	490*
Placed in Concrete	210	170	-19%	100	270	\$325 (55%)*	405
FOUNDATION CHARGES							
Monument/Marker	.40	.35	-12.5%		.35	\$.42 (5%)*	.53
EXTRA WORK/SPECIAL CARE							
Per Hour (1 hr. min.) Plus Materials	45	35	-22%		35	\$40 (-11%)*	55*
Saturday (per hour)	68	50	-26%		50	\$60 (-12%)*	75
Flower Placement Fee	8	10	+25%		10	\$10 (25%)*	10**
Overtime Charge (per 15 min.)	48	35	-27%		35	\$40 (-17%)*	55*
Saturday Overtime (per 15 min.)	72	55	-24%		55	\$65 (-10%)*	85*
Setting Markers-Vets	NEW	35	---		35	\$40 (14%)*	55*
Setting Markers-V Spouses	48	35	-27%		35	\$40 (-17%)*	55*
RECORDS RESEARCH							
Written Response	15	10	-33%		10	\$10 (-33%)*	15
GRAVE SPACES (PCM/TCM)							
SSI and County	125	100	-20%		100	\$120 (-4%)*	150
Veterans	NEW	117	---		117	\$140 (20%)*	175*
Veterans' Spouses	525	390	-28%		390	\$470 (-10%)*	585
THAM-DAM BLOCK							
Cremation in Lot	100	75	-25%		75	\$90 (-10%)*	115*
SINGLE AT NEED (FLUSHMARKER)							
Infant	125	100	-20%		100	\$120 (-4%)*	150
Adult	420	320	-24%		320	\$385 (-8%)*	480
SECOND NAMES PERSONS AT NEED							
Two People in Same Space (ashes as second)	270	195	-28%		195	\$235 (-13%)*	295*
SINGLE SELECT SPACE (FLUSHMARKER) - NO PLANTING							
Adult	525	390	-26%		390	\$470 (-10%)*	535
MONUMENT LOTS - ANNUAL PLANTING							
Blocks T, J - Laurel Hill	\$19 sq. ft.	\$14.50 sq. ft.	-25%		\$14.50 sq. ft.	\$17.40 sq. ft.	\$21.75 sq. ft.
MONUMENT LOTS - PERENNIAL PLANTING							
Glendale - 28, 30B, 31, 37	\$22 sq. ft.	\$17.50 sq. ft.	-20%		\$17.50 sq. ft.	\$21 sq. ft.	\$26.25 sq. ft.
Laurel Hill - R	\$22 sq. ft.	\$17.50 sq. ft.	-20%		\$17.50 sq. ft.	\$21 sq. ft.	\$26.25 sq. ft.
UPRIGHT MONUMENT - NO PLANTING							
Glendale - 38C, J & R	\$16 sq. ft.	\$13.50 sq. ft.	-16%		\$13.50 sq. ft.	\$16.20 sq. ft.	\$20.25 sq. ft.

* Proposed Subsidy Totals rounded to nearest \$5

(+1%)

** Collecting a non-residence subsidy is nearly impossible, as local florists deliver orders.

¹ Total Percentage Increase shown after admin fee and/or 20% subsidy.

cemetary.96/pro from.ew

SURVEY - CEMETERY FEES

	Proposed Des Moines (Includes \$100 Admin. Fee)		1996 Chapel Hill & Sunset Mem.	1996 Resthaven	1995 & 1996 Masonic	1995 & 1996 Pleasant Hill	1995 & 1996 Highland Memory
GROUND INTERMENT	Resident	20% Subsidy* (Example)					
Infant	200.00	240.00	190.00	184.00 333.00 (after 4)	200.00	175.00 + 15.00 filing fee	200.00
Adult	550.00	660.00	635.00	630.00	550.00	225.00 + 15.00	400.00
Saturday Infant	380.00	455.00	215.00	333.00	200.00	175.00 + 15.00	300.00
Saturday Adult	715.00	860.00	685.00	780.00	550.00	300.00 + 15.00	500.00
County/SSI	Same as Regular		Accepts what County pays	See grave spaces			
MAUSOLEUM INTERMENT							
Crypt-Burial	260.00	310.00	635.00	Regular	425.00	DNA	DNA
DISINTERMENT	(MONDAY - FRIDAY only)						
Infant	480.00	575.00	twice the interment	399.00	350.00	350/500 (Sat.)	Same as regular
Adult	730.00	875.00		1,050.00	700.00	350/500 (Sat.)	
Ashes	265.00	320.00		415.00	150.00	175.00	
ASHES IN CONTAINERS							
Mausoleum Niche	220.00	265.00	635.00	310.00	175.00	DNA	150.00/250.00 (Sat.)
Ground Interment	250.00	300.00	355.00	420.00	175.00	175.00	250.00
Saturday Ground Interment	325.00	390.00	See attached				350.00
Placed in Concrete	270.00	325.00	DNA	DNA	DNA	DNA	DNA
FOUNDATION CHARGES							
Monument/Marker	.35 sq. in.	.42 sq. in.	.34 sq. in.	.82 sq. in.	.30 sq. in.	\$2.00 cubic ft.	30.00 flat fee
EXTRA WORK/SPECIAL CARE							
Per hr. (1 hr. minimum) Plus Materials	35.00	40.00	Propane-thawing 85.00	No charge if buy marker from them	DNA	DNA	DNA
Saturday	50.00	60.00	DNA	No charge if buy marker from them	DNA	DNA	DNA
Flower Placement Fee	10.00	10.00	5.00	5.00	5.00	None	4.00/5.00 (wreath)
Overtime Charge (per 15 min.)	35.00	40.00	DNA	DNA	DNA	DNA	DNA
Saturday	55.00	65.00	DNA	DNA	DNA	DNA	DNA
Setting Markers (veterans and veterans spouses)	35.00	40.00	.34 sq. in.	DNA	35.00	DNA	.12 sq. in.
RECORDS RESEARCH							
Written Response	10.00	10.00	DNA	No Charge	No Charge	No Charge	No Charge

	Proposed Des Moines (Includes \$100 Admin. Fee)	1996 Chapel Hill & Sunset Mem.	1996 Resthaven	1995 & 1996 Masonic	1995 & 1996 Pleasant Hill	1995 & 1996 Highland Memory	
GRAVE SPACES (PCM/TCM)							
SSI & County	100.00	120.00	414.00 (345/69)	DNA	—————	Only sell 1 size lot 200.00 + 40.00 (PCM)-Res., 400.00 + 80.00 (PCM)- Non-Resident	Same as regular
Veterans (New)	117.00	140.00★	834.00	DNA	DNA	DNA	DNA
Veterans's Spouses	390.00	470.00★	834.00	DNA	DNA	DNA	DNA
THAI-DAM BLOCK							
(Cremation in lot)	75.00	90.00	Same as regular	All lots same size. All flushmarkers. Infant - 158 2nd person - 447 Range in price from 1,050 to 3,400 (depends on location) Some specials (2/1 example). Mausoleum rates range from: Indoor- 6,000-7,200 single Outdoor - 4,200 4,000 single	Only two types of lots: <u>Monument</u> 525.00 <u>Flush</u> 500.00	Allows up to two cremations in a lot or one-time burial of adult/infant at regular prices. All upright markers.	Same as regular
SINGLE AT NEED (Flushmarker)							All lots are same size - \$400 or \$450 depending on location.
Infant	100.00	120.00	190.00				
Adult	320.00	385.00★	414.00 (345/65)				
SECOND NAMES PERSONS AT NEED							
Two people in same space - ashes as second	195.00	235.00★	All other spaces range in price from 800.00 - 1050.00 depending on location. Plus crypts- individual 2500, companion 4000.			Second burial (ashes) is \$250. All Flushmarkers.	
SINGLE SELECT SPACE (Flushmarker) - No planting							
Adult	390.00	470.00★					
MONUMENT LOTS - Annual Planting							
Block T, J - Laurel Hill	\$14.50 sq ft	\$17.40 sq ft					
MONUMENT LOTS - Perennial Planting							
Glendale and Laurel Hill - R	\$17.50 sq. ft.	\$21.00 sq. ft.					
UPRIGHT MONUMENT No Planting							
H/Glendale	\$13.50 sq. ft.	\$16.20 sq. ft.					

★ Proposed subsidy totals rounded to nearest \$5.00.