

OFFICE OF THE CITY MANAGER
DES MOINES, IOWA

ITEM 1

CITY COUNCIL COMMUNICATION 96-334
AUGUST 2, 1996 AGENDA

SUBJECT:	TYPE:	SUBMITTED BY:
BOTANICAL CENTER LIQUOR CONCESSION LEASE— CONCESSION AGREEMENT	◆ RESOLUTION ORDINANCE RECEIVE/FILE	DONALD TRIPP PARK AND RECREATION DIRECTOR

SYNOPSIS —

To extend the current concession agreement between River Atrium Catering Co., Inc. (Embassy Suites) and the City of Des Moines, which provides liquor for groups renting the Botanical Center.

FISCAL IMPACT —

The revenue from this extension will be approximately \$1,100 for 60 days.

RECOMMENDATION —

Approval.

BACKGROUND —

By City Council Resolution 91-3700, the City of Des Moines entered into a concession agreement with River Atrium Catering Co., Inc. (Embassy Suites). This contract expires on July 31, 1996. The agreement grants River Atrium Catering Co., Inc. (Embassy Suites) the right to provide liquor to groups wanting this service while using the Botanical Center. The City receives 20% of gross sales in this agreement. The food and nonalcoholic beverage served to Center users is provided by the Botanical Center Board and earlier this summer, staff received a letter from the Board asking that liquor be added to their contract. Staff concur that this is in the best interest of service to Center customers, but just recently discovered that the contract with the Board must be updated to include such a provision. Further, the Board will need to bid for this right to serve alcohol. The agreement with the Botanical Center needs to be updated to include this provision and it is anticipated that it will take approximately 60 days to complete this new agreement.

In the interim, the City has several scheduled events which have requested liquor. River Atrium Catering Co., Inc. (Embassy Suites) has agreed to an extension of their current agreement to provide this service. Their current liquor license expires on August 31, 1996, and they intend asking for an extension, although if this agreement is extended 60 days, they will be able to serve liquor to August renters with no interruption in service.