

OFFICE OF THE CITY MANAGER
DES MOINES, IOWA

ITEM 46

CITY COUNCIL COMMUNICATION 97-235
APRIL 28, 1997 AGENDA

SUBJECT:	TYPE:	SUBMITTED BY:
LIQUOR CONCESSION AGREEMENT WITH EMBASSY SUITES FOR AMPHITHEATER	◆ RESOLUTION ORDINANCE RECEIVE/FILE	DONALD M. TRIPP PARK AND RECREATION DIRECTOR

SYNOPSIS —

The concession agreement is between the City of Des Moines and Embassy Suites. The concessionaire will, for the convenience of persons or groups renting the Amphitheater for concerts, weddings, and social gatherings, sale and dispense alcoholic beverages at the Amphitheater. No alcohol will be dispensed or served except by the concessionaire, including those special events and concerts sponsored by the City Park and Recreation Department.

FISCAL IMPACT —

The concessionaire will pay 20 percent of total gross revenue to the City. Revenue is anticipated at \$4,000 per season.

RECOMMENDATION —

Approval the proposed concession agreement with Embassy Suites.

BACKGROUND —

There is a need to have a concessionaire on contract to provide alcoholic beverages during wedding receptions, concerts, and private rentals. Requests for proposals (RFPs) were sent out in March with one bid returned.