

**CITY COUNCIL
COMMUNICATION:**

ITEM _____

98-244

**OFFICE OF THE CITY MANAGER
CITY OF DES MOINES, IOWA**

AGENDA:
JUNE 15, 1998

SYNOPSIS —

SUBJECT:
APPROVAL OF
GRANT
AGREEMENT WITH
THE IOWA
DEPARTMENT OF
ECONOMIC
DEVELOPMENT

Approval of grant agreement between the Iowa Department of Economic Development (IDED) and the City for a consultant to conduct a feasibility study and to assist in the development of a “ business driven” training center in the Enterprise Community.

TYPE:
**RESOLUTION
ORDINANCE
RECEIVE/FILE**

FISCAL IMPACT –

IDED Governmental Enterprise funds in the amount of \$5,000 will be utilized.

SUBMITTED BY:
JAMES GRANT
COMMUNITY
DEVELOPMENT
DIRECTOR

RECOMMENDATION –

Approval.

BACKGROUND –

Representative Wayne Ford and IDED have requested that the City enter into grant agreement for \$5,000. This agreement will provide for hiring of a consultant to conduct a feasibility study and to assist in the development of a “ business driven” training center that would be located in the Enterprise Community. The agreement covers a two-month phase project. If certain goals are met, a new or amended agreement will be signed to extend the project for another four months. During phase one, the consultant must research other similar projects around the country and prepare a report for a presentation to interested entities. The following components have been identified in the “ Work Statement” :

- Preparation of proposals regarding models that can be replicated and possible modifications to those proposals that would be necessary to meet the City’ s needs.

- Meeting with Mayor Daniels and neighborhood associations and other community leaders to discuss the concept and the research results and get their feedback.
- Identification of barriers and objections to these proposals and quantify the outcome of this meeting. Questions to be answered include: Is there support? Are the barriers insurmountable? What exactly will the Enterprise Community want before they are willing to put their “ blessing” on the project?
- A strategic planning session will be held with IDEED, Representative Wayne Ford and other partners to develop a strategic plan to eliminate or mitigate barriers and objections. A second meeting with Enterprise Community partners will be planned.
- Strategies to address identified issues and concerns will be presented (either individually or collectively as a group) and discussed. An agreement from the Enterprise Community must be reached before the next step is attempted which includes acceptance for a project (product) which will be pursued further.