CITY COUNCIL COMMUNICATION:

ITEM _

98-494

AGENDA:

OCTOBER 26, 1998

SUBJECT:

EXTENSION OF LEASE AGREEMENT WITH INTERNATIONAL TRAVEL ASSOCIATES CORP. AT AIRPORT

TYPE:

RESOLUTION ORDINANCE RECEIVE/FILE

SUBMITTED BY:

WILLIAM FLANNERY AVIATION DIRECTOR

OFFICE OF THE CITY MANAGER CITY OF DES MOINES, IOWA

SYNOPSIS —

Two current Airport terminal tenants, Travel and Transport, Inc. (T&T) and International Travel Associates Corp. (ITA) will be affected by the Skywalk Lobby Project which is scheduled to start this winter.

Because the present agreement with ITA is scheduled to terminate on

October 31, 1998, and the new facilities will not be completed until late spring 1999, staff is recommending that a month-to-month extension of the existing agreement be approved to allow for coverage of those services provided by the tenant. In order to provide for the month-to-month extension, special action must be taken by City Council to declare the extension a public and operating emergency as allowed for under chapter 2-88 of the city code.

The reconstruction of the area utilized by this operation makes it imprudent to re-bid the agreements at this time and therefore provides the justification for recommending the month-to-month extensions under chapter 2-88. With the proposed completion of the renovation anticipated for late spring 1999, the monthto-month extension would not extend beyond May 31, 1999, and the department would advertise for competitive Request for Proposals for two travel agency positions in January 1999. One position will be further defined as the manager for the business center, and the other as a passenger information service agency. During the extension of the existing contract and construction, the two current travel agent positions will be relocated to another area of the Airport Terminal.

Due to the fact the current agreements are scheduled to terminate on October 31, 1998, it is requested that this item be included on the October 26, 1998, Council Agenda for approval by operating emergency.

FISCAL IMPACT -

During the extension ITA will continue to pay the monthly rental of \$1,056.63.

RECOMMENDATION -

Approval of month-to-month extension of Airport Traveler Service Center lease agreement with ITA.

BACKGROUND -

On September 20, 1993, by Roll Call 93-3490, the Des Moines City Council approved Ordinance 12,040 assigning certain rights and responsibilities pertaining to the Airport to the Des Moines International Airport Board, including the right to enter into leases up to three years in duration.

As this First Amendment is an extension to a concession agreement without rebidding, it will require approval through City Council. On October 13, 1998, by Resolution A98-370, the Airport Board requested and recommended to City Council to authorize and direct the City Manager to extend said agreement pursuant to Section 2-88(d) of the Municipal Code.

Section 2-88 (d) of the City Code regarding "Public and Operating Emergencies" provides that

"The City Manager may extend any agreement for the provision of services to the city upon receiving prior authorization for such an extension from the city council by resolution, provided that the city manager shall determine and report to the city council, and the city council by resolution shall concur and find in said resolution, that the continued provision of such services to the city by the current provider is vital to the city's interest and that the procurement of a new agreement for the provision of said services by competitive bid pursuant to section 2-85 is impractical within the time remaining under the current agreement."

On September 1, 1998, by Resolution No. A98-345, the Airport Board approved ordering construction of the Skywalk Lobby Project which includes the reconstruction of the central lobby and travel agent area and the addition of a business center in the Main Terminal. On September 24, 1998, by Resolution No. A98-365, the Board extended the date for the receipt of bids for the Skywalk Lobby Project and set the date of public hearing on the bids for November 3, 1998, with actual construction anticipated to begin in January 1999.

On November 4, 1997, by Resolution No. A97-348, the Airport Board approved the Airport Traveler Service Center Lease Agreement with ITA. In addition to the normal operations of a travel agent, ITA provides the Airport with services for the traveling businessperson. The lease was for a period of one year, beginning November 1, 1997, and ending October 31, 1998.

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