

**CITY COUNCIL
COMMUNICATION:**

ITEM _____

**OFFICE OF THE CITY MANAGER
CITY OF DES MOINES, IOWA**

99-090

SYNOPSIS -

AGENDA:

MARCH 15, 1999

Contract with Concentra Medical Centers to provide occupational health care at the City Clinic for one year, March 15, 1999 through March 14, 2000. The contract will be renewable for up to three one-year extensions, upon the mutual agreement of the City and Concentra.

SUBJECT:

OCCUPATIONAL
HEALTH SERVICES
CONTRACT

FISCAL IMPACT -

The cost of the Concentra contract will be \$134,512, payable in 12 monthly installments. Funds for this contract will be paid from Trust and Agency monies included in Fiscal Year 1999 Operating Budget, page 5 and Fiscal Year 2000, page 11.

TYPE:

RESOLUTION
ORDINANCE
RECEIVE/FILE

RECOMMENDATION -

Approval of the proposed contract and fee.

SUBMITTED BY:

WILLIAM STOWE
HUMAN
RESOURCES
DIRECTOR

BACKGROUND -

In January 1998, the City opened an employee health clinic to provide occupational health services for employees. The clinic was developed on the premise that it would be more effective and cost-efficient to operate an internal facility than to contract with an outside vendor. Following the first year of operation, the Clinic has received high ratings from the user departments and operated at a cost of \$57,000 less than for a comparable, outside service.

Four vendors submitted proposals to provide professional medical staffing at the City Clinic. Concentra Medical Centers' bid of \$134,512, plus an additional \$23,000 for x-ray and off-site clinic visits, was \$1,776 above the low bid from Health South. On the basis of Concentra's first year performance

however, a committee of evaluators from Police, Fire, and Human Resources recommends awarding the clinic contract to Concentra Medical Centers for one year, with options for three one-year extensions.

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