

**CITY COUNCIL
COMMUNICATION:**

ITEM _____

**OFFICE OF THE CITY MANAGER
CITY OF DES MOINES, IOWA**

99-148

SYNOPSIS -

AGENDA:

APRIL 5, 1999

Approval to enter into single beverage provider agreement with Pepsi-Cola General Bottlers at designated Park and Recreation Department locations.

SUBJECT:

SINGLE BEVERAGE PROVIDER AGREEMENT WITH PEPSI-COLA GENERAL BOTTLERS

FISCAL IMPACT -

Financial/equipment benefit in the amount of \$730,329 over a three year period.

RECOMMENDATION -

Approval.

TYPE:

RESOLUTION
ORDINANCE
RECEIVE/FILE

BACKGROUND -

This agreement is a follow-up to the City Council awarding the single beverage provider Request For Proposal (RFP) to Pepsi-Cola General Bottlers by Roll Call No. 99-864 at the March 22, 1999 City Council meeting.

SUBMITTED BY:

DONALD M. TRIPP
PARK AND RECREATION DIRECTOR

Terms and conditions of this agreement will be in full force and effect from the date signed to December 31, 2001. Pepsi-Cola General Bottlers will be required to conform to their bid response as Attachment "A" to the contract which is on file with the City Clerk in the City Clerk's office.

In the process of negotiating the Single Beverage Provider Agreement, Pepsi-Cola General Bottlers has an option, in year three of the contract, to raise post-mix product prices up to 3 percent. If exercised, Pepsi-Cola General Bottlers' bid value would decrease by \$323 for a value of \$730,329 compared to Atlantic Bottling's bid value of \$721,279. Per City Council direction, staff will closely assess the value of this agreement

on an annual basis and report back to Council prior to your decision to rebid or renew this agreement.

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