

**CITY COUNCIL  
COMMUNICATION:**

**ITEM \_\_\_\_\_**

**OFFICE OF THE CITY MANAGER  
CITY OF DES MOINES, IOWA**

**99-153**

**SYNOPSIS -**

**AGENDA:**

APRIL 5, 1999

On May 4, 1998, the City Council approved the Gateway Project; and on September 14, 1998, the Council approved a series of implementation actions. These actions included the authorization, in concept, of a consulting contract for project manager services. City staff, in conjunction with the Des Moines Development Corporation (DMDC), has issued Requests for Proposals (RFP), evaluated responses, and is recommending a two-year contract for services with Foresite RDG.

**SUBJECT:**

GATEWAY PROJECT  
MANAGER  
CONSULTING  
CONTRACT

**FISCAL IMPACT -**

**TYPE:**

RESOLUTION  
ORDINANCE  
RECEIVE/FILE

The cost of the proposed contract is \$125,000 for year one, and \$130,000 for year two, plus the cost of a computer and related software. The City and DMDC will split the cost on a 50/50 basis. The City's cost share will be funded from the Gateway Project account as previously approved by Council as part of the City's annual tax increment financing (TIF) askings.

**SUBMITTED BY:**

RICHARD CLARK  
DEPUTY CITY  
MANAGER

**RECOMMENDATION -**

**Approval.**

**BACKGROUND -**

The contract for services with Foresite RDG requires the consultant to provide specific project manager services for the Gateway Project, as well as additional services that will help market development sites along the Gateway, and create a comprehensive data base. Foresite RDG will be utilizing the services of Bruce Gates on a consulting basis. Mr. Gates is currently employed by the City, but will terminate his employment with the City in order to undertake this task in

conjunction with Foresite RDG. Foresite RDG is located at 303 Locust Street, Des Moines; the President of Foresite RDG is Davis Sanders. About 50 responses were received as a result of the City's RFP.

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