



**CITY COUNCIL  
COMMUNICATION:**

**ITEM \_\_\_\_\_**

**OFFICE OF THE CITY MANAGER  
CITY OF DES MOINES, IOWA**

**00-091**

**SYNOPSIS -**

**AGENDA:**

MARCH 20, 2000

On February 14, 2000, the City received one bid for a street pavement striper for the Traffic and Transportation Division's Sign Shop use in the pavement-marking program. The following report explains staff's recommendation to accept the lone bid.

**SUBJECT:**

CONTRACT AWARD  
TO SNOTEC  
EQUIPMENT, INC.  
FOR A STREET  
PAVEMENT  
STRIPER

**FISCAL IMPACT -**

The bid received was for \$193,789. There is sufficient funding for this equipment in Equipment Replacement Fund, Organization FIN220000, Account 544100.

**TYPE:**

**RECOMMENDATION -**

**Approval.**

**RESOLUTION**  
ORDINANCE  
RECEIVE/FILE

**BACKGROUND -**

**SUBMITTED BY:**

FLOYD BENTZ, P.E.  
CITY ENGINEER

On February 14, 2000, the City received a bid for the "Street Pavement Striper," by SnoTec Equipment, Inc. for the net total amount of \$186,900. This bid includes five (5) eight-hour days of on-site training and a trade-in price of \$6,889 for the City's 1991 Idaho Norland Striper (Unit #865).

Traffic and Transportation Division paint crews have used a similar striper for over 20 years and have been very satisfied with its performance and capabilities. A single person drives and operates this machine as opposed to all other similar stripers currently available in the market that require two people to operate. Operation by a single person greatly increases the productivity and efficiency of this machine compared to a two-person machine and saves thousands of dollars annually in labor costs while maximizing the use of

limited personnel resources.

The Traffic and Transportation Division also requests to keep the 1991 striper (Unit #865) as an emergency backup and to help complete the increasing amount of striping work during the limited striping season, especially since the bid price for the trade-in is only \$6,889.

Based on the above, it is recommended that SnoTec Equipment, Inc., be awarded this contract of \$193,789, which includes five (5) eight-hour days of on-site training, and does not include the trade-in price of \$6,889 for the City's 1991 Idaho Norland Striper (Unit #865).







