

**CITY COUNCIL
COMMUNICATION:**

ITEM _____

**OFFICE OF THE CITY MANAGER
CITY OF DES MOINES, IOWA**

00-180

SYNOPSIS -

AGENDA:

APRIL 24, 2000

On the April 24, 2000 City Council meeting agenda is a resolution to approve a Form of Agreement for Professional Services for site identification services in the Allied Gateway Campus Project with Grubb & Ellis/Mid-America Pacific Group. Identifying available and suitable sites for those businesses affected by the Allied Project is a critical step in the relocation process. Grubb & Ellis/Mid-America Pacific Group has an established database as well as market information that will be instrumental in identifying appropriate sites.

SUBJECT:

APPROVAL OF THE AGREEMENT FOR PROFESSIONAL SERVICES FOR SITE IDENTIFICATION SERVICES WITH GRUBB & ELLIS/MID-AMERICA PACIFIC GROUP

FISCAL IMPACT -

There will be no charge for generating the listing of available sites. If Grubb & Ellis/Mid-America Pacific Group is selected as the commercial broker by the business to be relocated and if the owner of the new space will not pay a commission to Grubb & Ellis/Mid-America Pacific Group, the City of Des Moines will pay a commission of 3 percent (\$1,500 minimum) per transaction. The source of the financing will be the Allied Gateway Campus Project budget.

TYPE:

RESOLUTION
ORDINANCE
RECEIVE/FILE

RECOMMENDATION -

Approval.

SUBMITTED BY:

RICHARD CLARK
DEPUTY CITY
MANAGER

BACKGROUND -

The Office of Economic Development has been working with businesses that will be displaced by the Allied Gateway Campus redevelopment project. An important component of the relocation activities is site identification.

A Request for Proposals (RFP) was distributed to six

commercial brokers in the metro area. Three proposals for site identification services were received. Based on the database to be used to generate sites, the response time, and the cost of services, Grubb & Ellis/Mid-America Pacific Group submitted the most complete package.

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