

**CITY COUNCIL
COMMUNICATION:**

ITEM _____

**OFFICE OF THE CITY MANAGER
CITY OF DES MOINES, IOWA**

00-479

SYNOPSIS -

AGENDA:

OCTOBER 16, 2000

Request authorization to negotiate a five-year agreement with Electric Pump, Dick Miller, President, 4280 N.E. 14th Street, Des Moines, Iowa 50313, for pump equipment and services standardization at storm, sanitary, and Wastewater Reclamation Authority (WRA) pump stations. The goal of this five-year agreement is to standardize the equipment and services in these and future pump stations, thereby reducing parts inventory, allowing maintenance staff more specialized training, and providing a single point of contact for technical assistance.

SUBJECT:

REQUEST TO
NEGOTIATE
AGREEMENT FOR
PUMP
STANDARDIZATION
AT PUMP STATIONS

FISCAL IMPACT -

The goal of the five-year agreement is to reduce pump costs and to improve operating efficiencies for the City's storm and sanitary utilities and the WRA.

TYPE:

RECOMMENDATION -

RESOLUTION
ORDINANCE
RECEIVE/FILE

Authorize the City Manager to negotiate a five-year agreement for pump equipment and services standardization at storm, sanitary, and WRA pump stations.

SUBMITTED BY:

BACKGROUND -

FLOYD E. BENTZ,
P.E.
CITY ENGINEER

AND

WILLIAM STOWE,
WRF
MANAGER, PUBLIC
WORKS DIRECTOR
DESIGNEE

On August 21, 2000, by Roll Call 00-3451, the City Council authorized the City Manager to request proposals for pump equipment and services standardization at storm, sanitary and WRA pump stations. Subsequent to this action, requests for proposals were mailed to 13 firms that sell or service pump equipment. Proposals were received on September 22, 2000, from two pump vendors: ABS Pumps, Inc. of Meriden, Connecticut, and Electric Pump of Des Moines, Iowa. The proposals were reviewed by the selection committee consisting of Floyd Bentz, City Engineer; William Stowe, Public Works Director Designee; Jay Bennett, Wastewater Treatment Facility (WRF) Support Manager; David Miller, Civil Engineer III;

Mike Hall, WRA Civil Engineer III; and James Morano, WRF Pump Station Team Leader. The evaluation of the proposals focused on the following points:

- New pump specification and price.
- Pump rehabilitation sites and prices.
- Parts availability, price, and delivery time.
- Pump repair services qualifications and response time.
- Experience in pump sales, parts supply, and services.
- Financial capability.

The committee unanimously selected Electric Pump as the better proposal to provide the requested services. The following major points were identified as key advantages of the Electric Pump proposals:

The pumps proposed by Electric Pump for the new pump stations match the design parameters of the stations and require no station redesign for incorporation.

Electric Pump is a full-service pump vendor and has a parts and service center located in the Des Moines area.

The proposals by Electric Pump include a 15 percent discount on the manufacturer's list price on all of the pump parts purchased by the City. This is a significant benefit because the majority of the existing pump stations in the City of Des Moines use parts supplied by Electric Pump.