

## Meeting Agendas/Info

CITY COUNCIL COMMUNICATION:	ITEM _____
	<b>OFFICE OF THE CITY MANAGER CITY OF DES MOINES, IOWA</b>
<b>01-056</b>	<b>SYNOPSIS -</b>
<b>AGENDA:</b>  FEBRUARY 12, 2001	On December 19, 2000, the Purchasing Division, on behalf of the Fire Department, requested bids for two 2001 Ford XLT 350 ambulances. Emergency Sales & Service, (Gene Draper, President, Alexander, IA) produced the lowest responsible bid. Council authorization to proceed with the purchase of two Life Line ambulances is requested at this time.
<b>SUBJECT:</b>  AMBULANCE BID	<b>FISCAL IMPACT -</b>  Total cost of this acquisition is \$206,591.20.
<b>TYPE:</b>  <b><u>RESOLUTION</u></b> ORDINANCE RECEIVE/FILE	<b>RECOMMENDATION -</b>  <b>Authorization for the City to proceed with the purchase of two Life Line ambulances.</b>
<b>SUBMITTED BY:</b>  RON WAKEHAM FIRE CHIEF	<b>BACKGROUND -</b>  The Fire Department presently staffs seven frontline medic units with three ambulances in reserve status. The new ambulances, funded from the operating budget, will replace frontline units per the City's program of ambulance replacement based on mileage and condition.  Presently, the Fire Department's medic units are all Life Line modular units. In the past, with the acceptance of other vendors' products, the Fire Department experienced problems with structural cracking and fatigue and sagging of the floor of the module. Due to the number of alarms to which fire personnel respond and the number of miles driven annually, specifications are quite stringent.  Although the City encourages responses from all reputable

manufacturers, of the bids sent out, only Emergency Sales & Service replied with a quote.

Please note that the net fiscal impact of this transaction reflects trade offers the City has received on three of the reserve medic units with mileage totals ranging from 60,000 miles to 85,000 in-city miles. These unit prices are itemized below:

- 1) 1993 F350 Ford Ambulance \$7,000
- 2) 1995 F350 Ford Ambulance \$9,000
- 3) 1995 F350 Ford Ambulance \$9,000

Also, with the arrival of the two new units, the Fire Department will retain three units in reserve for revenue-producing opportunities and necessary back-up apparatus.