

Meeting Agendas/Info

CITY COUNCIL COMMUNICATION:	ITEM _____
01-367	OFFICE OF THE CITY MANAGER CITY OF DES MOINES, IOWA
AGENDA: JULY 9, 2001	SYNOPSIS - Approve Concession Agreement with BLC Top Dog (Robert Crook, Owner, 1311 East 13th Street, Des Moines, Iowa 50316) for one season at Gray's Lake Park beach.
SUBJECT: GRAY'S LAKE CONCESSION AGREEMENT	FISCAL IMPACT - Estimated revenue to City: \$1,500 (5 percent of gross sales after taxes).
TYPE: <u>RESOLUTION</u> ORDINANCE RECEIVE/FILE	RECOMMENDATION - Approval.
SUBMITTED BY: DONALD M. TRIPP PARK AND RECREATION DIRECTOR	BACKGROUND - The City's Purchasing Division issued bid number V01-108 "Concession Services" for various concession operations at Park and Recreation facilities. The bids were opened on February 7, 2001. During the bid opening, no applicants offered a bid to operate and manage Gray's Lake Park beach. The concessionaire shall be responsible for providing food and beverage sales along with equipment rentals that will include: canoes, paddle boats, hydro-bikes, and lifejackets for beach and boat users. After the Memorial Day weekend, the Park and Recreation Department received two inquiries to manage the concession operations at the beach. Park and Recreation Department staff coordinated with the Purchasing Division to receive proposals from the two interested vendors. The proposals were opened on June 7, 2001, with a joint recommendation to award the bid to BLC Top Dog.

A temporary Concession Agreement was signed to begin providing service to the public, while the final contract and City Council communications could be completed for action.

Under the terms and conditions of this agreement, the Concessionaire will pay to the City 5 percent of gross sales after taxes. The agreement is for the remainder of this season only. A new bid for Gray's Lake concessions will be issued in November of 2001, for a two-year agreement with a three-year option to renew. Staff anticipates that next year's concession agreement will be presented to City Council in December of 2001.
