

## Meeting Agendas/Info

**CITY COUNCIL  
COMMUNICATION:**

**ITEM \_\_\_\_\_**

**01-463**

**OFFICE OF THE CITY MANAGER  
CITY OF DES MOINES, IOWA**

**AGENDA:**

SEPTEMBER 10, 2001

**SYNOPSIS -**

Awarding bid for the supply of salt needed for the winter snow and ice control season to Independent Salt Company (M.D. Keener, Owner/President, P.O. Box 36, Kanapolis, Kansas).

**SUBJECT:**

SINGLE BID FOR  
ROCK SALT

**FISCAL IMPACT -**

Funding is currently available in the Public Works Department's Operating Budget for the purchase of \$200,000 worth of required rock salt. Additional funding is available by expending street maintenance funds.

**TYPE:**

**RESOLUTION  
ORDINANCE  
RECEIVE/FILE**

**RECOMMENDATION -**

**Approval.**

**SUBMITTED BY:**

WILLIAM STOWE  
PUBLIC WORKS  
DIRECTOR

**BACKGROUND -**

The City of Des Moines' snow and ice control policy provides for the use of chemicals and abrasives to reduce driving hazards. Rock salt is the primary product used to melt snow and reduce bonding of ice and snow to the roadway.

To ensure an adequate supply of rock salt, the City takes annual bids on the product. While several companies provide rock salt at varying costs, historically the City's supplier has been Independent Salt Company out of Kanapolis, Kansas. This year, under Bid V02-18, Independent Salt was the only respondent bidder out of four who received bid packages. The bid price by Independent Salt was \$25 per ton for this winter season compared with last year's price of \$21.50 per ton. Therefore, staff recommends award of the bid to Independent Salt Company. Upon award of the bid, the Public Works Department will place orders with Independent Salt Company to ensure an adequate supply of rock salt for this year's snow and ice control

operations.

