



**CITY COUNCIL  
COMMUNICATION:**

**ITEM \_\_\_\_\_**

**02-098**

**OFFICE OF THE CITY MANAGER  
CITY OF DES MOINES, IOWA**

**AGENDA:**

FEBRUARY 18, 2002

**SYNOPSIS -**

**SUBJECT:**

PURCHASE OF  
AUTOMATED SOLID  
WASTE  
COLLECTION  
VEHICLES

On January 8, 2002, the City of Des Moines issued invitations to bid for three different models of automated solid waste collection vehicles. Of the four companies submitting bids, only two are licensed new vehicle dealers eligible to bid. The low eligible bid is not recommended due to non-compliance with specifications requiring a five-year extended warranty. The second low eligible bidder submitted bids on two of the three models requested and those bids are considered to be in substantial compliance. Therefore, award of the bids to Freightliner of Des Moines, Inc. (Carl Schwab, President, 3601 Adventureland Drive, Altoona, Iowa 50009) is recommended on the two units included in their bid in the amount of \$133,282 and \$132,282 respectively. The third model, for which no eligible and compliant bids were received, will be rebid.

**TYPE:**

RESOLUTION  
ORDINANCE  
RECEIVE/FILE

**FISCAL IMPACT -**

Funding is currently available in the City's Solid Waste Enterprise Account.

**SUBMITTED BY:**

WILLIAM STOWE  
PUBLIC WORKS  
DIRECTOR

**RECOMMENDATION -**

**Recommend award of the bid on Refuse Truck Specification 01-02-10 and 01-02-11 to Freightliner of Des Moines, Inc. in the combined amount of \$265,564 after trade-in.**

**BACKGROUND -**

On September 24, 2001, by Roll Call No. 01-2936, the City Council authorized the Public Works Director to proceed with expansion of the automated solid waste collection program to include purchase of carts and collection vehicles. On January 8, 2002, the Purchasing Agent issued specifications for three different models of automated collection vehicles to provide the Public Works Department an

opportunity to evaluate the performance of each before proceeding with a larger fleet of vehicles. Four bids were received, only two of which were compliant with Iowa Code Section 322.3 which requires the respondents to be in the business of selling, at retail, new model vehicles. Following is a summary of staff's recommendation on the bids received:

**Low Bid - Rejected**

The low bid received from Elliott Equipment Company is rejected since the company is not an authorized new vehicle sales dealer licensed by the State of Iowa.

**Second Low Bid - Rejected**

The second low bid submitted by Mid-States Ford Truck Sales is rejected due to a non-complaint three-year warranty versus the specified five-year extended warranty requirement.

**Third Low Bid - Rejected**

The third low bid submitted by Mid Iowa Solid Waste Equipment Company is rejected since the company is not an authorized new vehicle sales dealer licensed by the State of Iowa.

**Fourth Low Bid - Accepted**

The bid from Freightliner of Des Moines, Inc. for refuse truck models bid under Specification Nos. 01-02-10 and 01-02-11 is considered to be in substantial compliance. Therefore, award of the bid to Freightliner on those models is recommended for the combined total of \$265,564.

Freightliner of Des Moines, Inc. did not submit a bid on the refuse truck model bid under Specification No. 01-02-09; therefore, staff will proceed with again soliciting bids on that model. The timely approval and purchase of the automated collection vehicles specified will facilitate the expansion of the City's automated solid waste collection program. Staff recommends approval of the bid to Freightliner of Des Moines, Inc. as outlined above.

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