

CITY COUNCIL
COMMUNICATION:

03-157

AGENDA:

APRIL 7, 2003

SUBJECT:

END DUMP
TRAILER

TYPE:

RESOLUTION
ORDINANCE
RECEIVE/FILE

SUBMITTED BY:

WILLIAM STOWE
WRF MANAGER,
PUBLIC WORKS
DIRECTOR

ITEM _____

**OFFICE OF THE CITY MANAGER
CITY OF DES MOINES, IOWA**

SYNOPSIS —

On February 19, 2003, the City's Purchasing Agent mailed eight bid packages for an "end dump trailer." Bids were opened March 12, 2003, only one vendor responded. The response was by Trail King Industries Inc. (P.O. Box 7064, Mitchell, South Dakota 57301-7064, Bill Soll, District Sales Manager) in the amount of \$27,492.

FISCAL IMPACT —

Funding for the purchase of the "end dump trailer" is currently available in the Operating Budget (PWK770151) of the Wastewater Reclamation Facility (Equipment Replacement Fund).

RECOMMENDATION —

Purchase the Trail King trailer at \$27,492. Trail King was the only company responding to the invitation to bid. The submittal meets the specifications.

BACKGROUND —

The trailer being replaced is Unit 1798, a 1991 Fruehauf. The maintenance on the trailer has surpassed the original cost of \$27,814—\$8,831 in labor and \$19,086 in parts. The cost to properly rebuild this unit to last another ten years would be in excess of \$20,000 material and labor.

The following is a synopsis of reasons why only ONE company responded to the bid:

1. Ziegler – is a dealer for Trail King but not aluminum end dumps.
2. RTL - do not deal in aluminum end dumps.
3. Mid-States Utility Trailer Sales – staff could not make contact with the company by phone. No voice mail was available.
4. Landoll Corporation – did not receive a bid packet from the City, but the company indicated they do not have aluminum end dumps.
5. Midwest Trailers – staff could not make contact with the company by phone. No voice mail was available.
6. Logan Contractors – do not sell aluminum end dumps.
7. J&J Trailer - would have bid, didn't realize they did not need to take the

trade in.

8. Trail King Industries Inc., P.O. Box 7064, Mitchell, South Dakota 57301-7064 - Bid \$27,492.