

**CITY COUNCIL
COMMUNICATION:**

03-428

AGENDA:

AUGUST 25, 2003

SUBJECT:

BID NO. V03-157
(FOUR-WHEEL
TRUCKSTERS)
PURCHASING
RECOMMENDATION

TYPE:

RESOLUTION
ORDINANCE
RECEIVE/FILE

SUBMITTED BY:

DONALD M. TRIPP
PARK AND
RECREATION
DIRECTOR

ITEM 49-E

**OFFICE OF THE CITY MANAGER
CITY OF DES MOINES, IOWA**

SYNOPSIS —

Recommend approving the purchase of two Cushman four-wheel trucksters.

FISCAL IMPACT —

\$27,850—Replacement—Budgeted equipment, each of which has a trade-in unit (Organization Codes PKS010704 and PKS010705/Fund Code EN201/Account Code 544100).

RECOMMENDATION —

Approval.

BACKGROUND —

The Sun Turf bid was the only bid received.

Three companies manufacture a vehicle capable of handling the type of equipment requested in the bid for use on municipal golf courses; Cushman, John Deere, and Toro.

Of the three, the Toro Workman is the most expensive unit. John Deere and Cushman are comparable in price. The John Deere equipment is manufactured for hydraulic attachments while the Cushman units use power take off (PTO) hookups. Existing City attachments (sprayers, topdressers, aerators, spreaders, core harvesters) are compatible with the PTO hookup and not with a hydraulic system.

Sun Turf is the Cushman dealer in Iowa.

Great American Outdoor handles John Deere equipment and stated that their trucksters were not compatible with the existing attachments that the City already owns.

Tri-State West, the Toro dealer, indicated that they did not bid because the cost of the adapters, required to hook up the equipment, increased the unit price to an uncompetitive level.

	<p>Compatibility with existing equipment is a key issue because replacing the attachments would cost upwards of \$25,000.</p>
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	<p>Both Adams-Thompson Implement and Moss Brothers indicated that they do not sell a unit large enough to meet the specifications.</p>
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