



Agenda Item:

40

## **COUNCIL COMMUNICATION**

### **City Manager's Office**

#### **GENERAL INFORMATION**

Agenda Date: 12/19/05  
Agenda Item Type: Resolution

Communication No.: 05-708  
Roll Call No.:

Submitted by: Bill McCarthy, Chief of Police  
Phillip Vorlander, Fire Chief  
Al Ihde, Acting Information Technology Director

#### **SUBJECT—**

Replacement Mobile Data System Infrastructure Contract

#### **SYNOPSIS—**

As directed by the City Council, City staff has negotiated a contract with Durham Communications Incorporated (4611 East Virginia Street; Mesa, Arizona, John Durham, President) for installation of a Mobile Data Infrastructure for Public Safety.

#### **FISCAL IMPACT—**

The contract with Durham Communications, Inc. totals \$823,727. This is a major component of a larger (\$1,500,000) mobile data replacement project. It will be funded by the existing cash balances in the CIP; CP034, POL990000, BLD079 – Municipal Improvements-Police and Fire Radio System Improvements.

#### **RECOMMENDATION—**

Approval

#### **BACKGROUND—**

On September 12, 2005, by roll Call No. 05-2226, the City Council approved the recommendation of Durham Communications, Inc. to provide a replacement mobile data system and authorized city staff to negotiate a contract.

On July 6, 2005, by Roll Call No. 05-1604, the City Council instructed the City Manager and staff to create a Request for Proposals to locate and solicit responses from qualified mobile data vendors. This vendor would provide an infrastructure for the uncompleted public safety communications mobile data system. City staff, with the assistance of the City's communication consultant RCC Communication Consultants, distributed a Request for Proposal to acquire said vendor. Two qualified vendors submitted proposals.

After a review of the proposals and a half-day demonstration by each vendor, an evaluation matrix was employed by the City's communication consultant to score the proposals. Durham Communications Incorporated is the recommended vendor based on this scoring.

The initial contract vendor responsible for the installation of a public safety mobile data communications system failed to provide the system stipulated in the contract. As a result, the communications agreement has been terminated and the City of Des Moines is seeking an alternate vendor. The City Manager and staff are currently negotiating an agreement with the terminated vendor to recover the funding necessary to replace the ineffectual system installed. A mediation session is scheduled for January 10-12, 2006 in an effort to bring the negotiations to a conclusion. There is \$1,300,000 of CIP funds available (Municipal Improvements-Police and Fire Radio System Improvement: CP034 POL990000 BLD079) that was not paid to the previous vendor. An agreement has not been reached with the previous vendor and court action may be necessary.