



**Council
Communication**
Office of the City Manager

Date

August 21, 2006

Agenda Item No. 36B

Roll Call No. 06-

Communication No. 06-536

Submitted by: William G. Stowe, Assistant City
Manager/Public Works/Engineering

AGENDA HEADING:

2006/2007 Salt Contract for Snow and Ice Control Operations

SYNOPSIS:

The Public Works Department has joined with 17 other public agencies in a combined bid for salt for the 2006-2007 snow and ice control season. Nine bid packages were mailed, and three bids were received. Hutchinson Salt Company (Charles J. Dix, Vice President, P.O. Box 346, Paola, KS 66071) was the low bid, at a cost of \$37.60 per ton pre-season (July 1, 2006 to November 1, 2006) cost and \$38.60 per ton after November 1, 2006. Staff recommends the purchase of 2,000 tons, which is the limit of available storage at the Public Works Supply Yard, at \$37.60 per ton and 6,000 tons over the course of the remaining winter months as needed, at \$38.60 per ton, for a total of \$306,800. This year's total projected cost is approximately 1% higher than last year.

FISCAL IMPACT:

Amount: \$306,800

Funding Source: 2006-07 Operating Budget, page 303, Road Use Tax Fund/Street Maintenance Fund SP360/PWK040400.

ADDITIONAL INFORMATION:

The City of Des Moines' Snow and Ice Control Program includes the use of salt and salt/sand mixtures throughout the winter season. An estimated 8,000 tons of salt are used each year. To obtain more favorable bids, the City of Des Moines has participated in a joint bid process with the City of West Des Moines, Polk County, and 15 other public agencies. Because of the larger quantity of salt involved, a more competitive bid of \$37.60 per ton (pre-season) and \$38.60 per ton (after November 1, 2006) was received. Therefore, approval to purchase 8,000 tons at the bid prices is recommended.

PREVIOUS COUNCIL ACTION(S):

Date: 7/25/05

Roll Call Number: 05-1811

Action: Joint bid with other public entities from Cargill Deicing Technology for rock salt to be used by the Street Maintenance Division of the Public Works Division, \$303,920, from the 2005-06 Operating Budget, page 303, Road Use Tax Fund/Street Maintenance Fund SP360/PWK040400. (Twelve bids mailed, two received). ([Council Communication No. 05-406](#)) Moved by Brooks to adopt. Motion Carried 6-1.

BOARD/COMMISSION ACTION(S): NONE

Date:

Roll Call Number:

Action:

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE