



Council Communication

Office of the City Manager

Date

December 18, 2006

Agenda Item No. 49
Roll Call No. 06-
Communication No. 06-792
Submitted by: Debra Christopher, Chief
Information Officer

AGENDA HEADING:

Approval of Renewal and Amendment of Seat Management Contract with Public Technology Institute and L-3 Communications Government Services, Inc.

SYNOPSIS:

Seat management is the acquisition and deployment of desktop computers, laptops, and associated peripheral hardware. This action will allow for the renewal of the Seat Management Contract with Public Technology Institute (Dr. Alan R. Shark, Executive Director, 1301 Pennsylvania Avenue NW, Suite 830, Washington D.C., 2004) and L-3 Communication Government Services, Inc. (Paul Cerjan, President, 3750 Centerview Drive, Chantilly, VA, 20151) to provide computer asset management services, until a new seat management program is established.

FISCAL IMPACT:

Amount: \$900,000 budgeted. If this item is approved, it is estimated the City will realize a \$200,000 savings in the cost of acquiring hardware.

Funding Source: 2006-2007 Operating Budget, page 118, Information Technology Department, Network and Operations, GE001, IFT010100

ADDITIONAL INFORMATION:

Since July 17, 2002, the City of Des Moines has contracted with Public Technology Institute (formerly Public Technology, Inc.) and L-3 Communications Government Services (formerly EER Systems, Inc.) for computer asset management services. The original contract expired July 17, 2005. In December 2005, City Council approved a one-year renewal of the contract, which expired July 17, 2006.

Approval of this renewal provides two main benefits:

1. It will authorize staff to pay for services received since July 17th of this year.
2. It will allow staff to access the services of the contract for the remainder of this fiscal year.

The amendments to this contract will allow:

1. Termination of the agreement upon ten days notice;
2. Purchase of hardware from the State of Iowa contract which could lower acquisition costs by up to 40%;

PREVIOUS COUNCIL ACTION(S):

Date: November 21, 2005

Roll Call Number: 05-2799

Action: Amendment and renewal of Seat Management Contract with Public Technology, Inc. and L-3 Government Services to provide technology services. ([Council Communication No. 05-671](#)) Moved by Hensley to approve. Motion Carried 7-0.

Date: July 8,2002

Roll Call Number: 02-1707

Action: Contract with Public Technologies/EER Systems for Seat Management pilot program. ([Council Communication No. 02-374](#)). Moved by Coleman to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS:

The Information Department will work to establish a new seat management program by the end of this fiscal year (June 30, 2007). That new program will be submitted for Council approval no later than the end of June, 2007.