



# Council Communication

Office of the City Manager

Date February 26, 2007

Agenda Item No. 39D  
Roll Call No. 07-  
Communication No. 07-093  
Submitted by: William G. Stowe, Assistant City  
Manager/Public Works/Engineering

## AGENDA HEADING:

Approving purchase of 12 pickup trucks (\$238,166.84) for use in the Public Works and Parks and Recreation Departments, Bid No. V07-059

## SYNOPSIS:

Recommend approval to proceed with purchase of 12 pickup trucks for use in the Public Works and Parks and Recreation Departments.

## FISCAL IMPACT:

Amount: \$238,166.84

Funding Source: 2006-2007 Operating Budget, Fund IS201, Org PWK010407, Equipment Replacement Fund, page 277

## ADDITIONAL INFORMATION:

Bids were solicited for 12 pickup trucks to replace existing units in the Public Works and Parks and Recreation departments. All units being replaced meet or exceed the replacement criteria established by the Fleet Services Steering Committee.

Item 1 - Three 9,200 lb. Gross Vehicle Weight (GVW) Regular Cab 4X4 Pickups - Low Bid Accepted  
The low bid received was from Bob Brown Chevrolet (Ron Brown, Owner), 4224 Merle Hay Road Des Moines, IA 50310, in the amount of \$75,191.51, to include trade-in of three units.

Item 2 - Five 5,000 lb. GVW Compact Extended Cab Pickup Trucks - Low Bid Accepted  
The low bid received was from Ed Stivers Ford Inc. (Don Politte, Owner), 1450 E. Highway 6, Waukee, IA 50263, in the amount of \$64,385, without trade units. The units being replaced will be auctioned due to low trade-in allowance.

Item 3 - One 5,000 lb. GVW Compact Extended Cab 4X4 Pickup Truck - Low Bid Accepted  
The low bid received was from Bob Brown Chevrolet, 4224 Merle Hay Road Des Moines, IA 50310, in the amount \$13,391.88, to include trade-in of one unit.

Item 4 - One 11,000 lb. GVW Extended Cab and Chassis - Low Bid Accepted

The low compliant bid was received from Charles Gabus Ford (Charles Gabus, Owner), 4545 Merle Hay Road, Des Moines, IA 50310, in the amount of \$26,147.91. The unit being replaced will be auctioned due to low trade-in allowance.

Item 5 - One 9,200 lb. GVW Regular Cab 4X4 Truck with Service Body - Low Bid Accepted

The low bid was received from Bob Brown Chevrolet, 4224 Merle Hay Road Des Moines, IA 50310, in the amount of \$30,023.37. The unit being replaced will be auctioned due to low trade-in allowance.

Item 6 - One 9,900 lb. GVW Pickup Truck with Dump Body - Low Bid Accepted

The low bid was received from Bob Brown Chevrolet, 4224 Merle Hay Road Des Moines, IA 50310, in the amount of \$29,027.17, to include trade-in of one unit.

This bid package represents all intended vehicle purchases from the General Fund for the current fiscal year, and is a result of Centralized Fleet Management approach of bundling vehicle purchases into one bid. Staff compared these bid responses to available vehicles offered on the State of Iowa Contract. The total expenditure represents an \$18,000 savings over purchasing the vehicles off of the State Contract. The six vehicles with GVW above 5,000 pounds were specified with diesel engines to obtain a 30 percent increase in fuel efficiency compared to the units that they will replace. These vehicles will utilize Biodiesel Fuel. To further increase fleet fuel efficiency, 5,000 pound GVW compact vehicles are replacing larger full-sized, higher GVW pickups, and will use 10 percent Ethanol Unleaded Fuel. Hybrid vehicles and E-85 compatible engines are not available for these types of vehicles.

**PREVIOUS COUNCIL ACTION(S): NONE**

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**