



Council
Communication
 Office of the City Manager

Date	April 9, 2007
Agenda Item No.	37A
Roll Call No.	07-
Communication No.	07-206
Submitted by:	Larry Hulse, Community Development Director

AGENDA HEADING:

Acceptance of bids for mosquito control from Clarke Mosquito Control (John Clark, CEO, 159 North Garden Ave., Roselle, IL 60172) for aerial application and adult mosquito control chemicals; and from Mosquito Control of Iowa (Matt Welter, President, 402 Broad Street, Rolfe, IA 50581) for pre-hatch larvicide chemicals.

SYNOPSIS:

Recommend acceptance of bids from Clarke Mosquito Control for:

- 1) aerial application of pre-hatch control chemicals. Of two responders, Clarke Mosquito Control was the low bidder for aerial application of pre-hatch control.
- 2) adult mosquito control chemicals. Bids were received from four vendors for a variety of chemical formulations of adult mosquito control products. Clarke Mosquito Control was the low bidder.

Also recommend acceptance of bid from Mosquito Control of Iowa for pre-hatch chemicals. Requests for bids were sent to nine vendors. Four vendors responded to these requests, and Mosquito Control of Iowa was the low bidder in terms of the treatment cost per acre (\$9.50/acre). Additional pre-hatch chemical bids included: Altosid pellets, Momar/Univar (bidder) (\$60.23/acre); Altosid XR-G Granules, Momar and Adapco (bidders) (\$36.90/acre); and Skeeter Abate pellets, Clarke Mosquito Control (bidder) (\$20.90/acre).

FISCAL IMPACT:

Amount: \$54,106

- Aerial (helicopter) application \$ 7,410
- Adult mosquito control products \$12,496
- Pre-hatch chemicals \$34,200

Funding Source: 2006-2007 Operating Budget, Page 93, GE001, CDD070100

ADDITIONAL INFORMATION:

In an effort to utilize economies of scale, the City of Des Moines again partnered with Polk County and the cities of West Des Moines, Clive, and Urbandale to enter into an agreement to submit a consolidated bid proposal for mosquito control products and aerial application services to industry vendors. Four companies responded with bids for adult mosquito control chemicals, two companies with bids for aerial application of chemicals, and four vendors for pre-hatch chemicals.

Staff anticipates making two aerial applications of mosquito pre-hatch control chemicals to approximately 650 acres within the City of Des Moines. The first treatment will include 350 acres; the second treatment will include 300 acres.

PREVIOUS COUNCIL ACTION(S):

Date: May 8,2006

Roll Call Number: 06-906

Action: [Clarke](#) Mosquito Control and Scott's Helicopter Service for mosquito control products and application services (Cooperative effort with West Des Moines, Polk County and Urbandale). (Seven bids mailed, four received). ([Council Communication No. 06-278](#)) Moved by Vlassis to adopt. Motion Carried 6-1.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE