



# Council Communication

Office of the City Manager

<b>Date</b>	April 23, 2007
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<b>Agenda Item No.</b>	<b>46C</b>
<b>Roll Call No.</b>	<b>07-</b>
<b>Communication No.</b>	<b>07-216</b>
<b>Submitted by: William G. Stowe, Assistant City Manager/Public Works/Engineering</b>	

## **AGENDA HEADING:**

Single Bid for Emulsified Asphalt Materials

## **SYNOPSIS:**

Recommend approval of the single bid for emulsified asphalt materials from Bituminous Materials and Supply Company (Bill Kubacki, Sales Representative, 900 Raccoon Street, Des Moines, IA 50309).

## **FISCAL IMPACT:**

Amount: \$300,000

Funding Source: FY07-08 Operating Budget, Fund SP360, Org PWK040400, Street Maintenance Fund, page 323.

## **ADDITIONAL INFORMATION:**

The Public Works Department uses emulsified asphalt materials in a variety of preventive maintenance and repair programs including slurry seal coats and asphalt stabilization. In addition, the materials are used to control dust on unpaved streets and to prepare paved streets for hot mix asphalt (HMA) overlay.

On March 13, 2007, specifications for emulsified asphalt materials were sent to the only two companies in the region capable of supplying the variety and quantity of emulsified asphalt materials needed. Only one bid was received from Bituminous Materials and Supply Company located in Des Moines, which has been the case for the past ten years. Bituminous also supplies materials to IDOT, Polk County, and other local government agencies. The next closest supplier of emulsified asphalt materials is in Dubuque, Iowa. This company has bid in the past, but has never been competitive with the local company because of delivery costs. An out-of-area supplier precludes the efficiency associated with City crews picking up material locally.

The single bid, which increased an average of 44 percent over the past two years, was compared with the bids received for similar materials by IDOT and the City of Cedar Rapids. It was found that the City's prices were lower than those obtained by those two agencies.

## **PREVIOUS COUNCIL ACTION(S):**

Date: 4/11/05

Roll Call Number: 05-884

Action: Approval of annual contract (with two additional one-year renewal options) with Bituminous Materials & Supply to furnish emulsified asphalt materials to be used by the Street Maintenance Division of Public Works

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**