



Council Communication

Office of the City Manager

Date

June 18, 2007

Agenda Item No. 51I
Roll Call No. 07-
Communication No. 07-349
Submitted by: Donald M. Tripp, Park
and Recreation Director

AGENDA HEADING:

Approving a single bid for concrete construction services for the Park and Recreation Department, \$50,000.

SYNOPSIS:

Recommend approval of the single bid for concrete construction services from Bayliff Construction, (Walter Bayliff, owner, 15242 NE White Oak Drive, Cambridge, Iowa, 50046).

FISCAL IMPACT:

Amount: \$50,000 (estimate)

Funding Source: FY2007-08 Capital Improvement Program (CIP), CP040 PKS990000 PKS010, Road, Parking Lot & Sidewalk Improvements, Park Improvements - page 24.

ADDITIONAL INFORMATION:

The Park and Recreation Department requested the Procurement Division to solicit bids for an annual contract to furnish concrete construction services for various City parks. These services are necessary to provide practical, safe and aesthetically pleasing concrete surfaces throughout the park system's miles of roads, parking lots, plazas, and sidewalks.

Bids were solicited by advertisement and by mailing invitations to ten potential bidders. The potential bidders were Johnson Concrete, P.G. Construction, Ecotech Construction, Brittain & Son Concrete Construction, Concrete Technologies, Jensco, Woodhouse & Lee Construction, Universal Concrete, C.L. Carroll Co., and Bayliff Construction. The only bid response received was from Bayliff Construction. Staff contacted several other companies to determine why they did not bid. Responses included going out of business (but still listed in the phone book), specializing in other services that are outside of the scope of the contract, and being too big of a company to provide a competitive bid on smaller projects.

Bayliff has worked on City facilities previously and has demonstrated the ability to perform quality work quickly and at a fair price. Bayliff's current bid is higher than the last contract held for concrete work; however, the rates are consistent with today's market rates.

PREVIOUS COUNCIL ACTION(S): NONE

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE