



# Council Communication

Office of the City Manager

Date

November 19, 2007

Agenda Item No. 39A

Roll Call No. 07-

Communication No. 07-678

Submitted by: Judy A. Bradshaw, Chief of Police

## AGENDA HEADING:

Purchasing awards for Bid V08-022 Police Ammunition Bid

## SYNOPSIS:

Recommend approval of awarding bids to the following companies for police ammunition:

- Ultra Max Ammunition, 2112 Elk Vale Rd. Rapid City, South Dakota, Roger Braunstein, President;
- Gil Hebard Guns Inc., 125 Public Square, Knoxville, Illinois, Gil Hebard, President;
- Ray O'Herron Co., Inc. 3549 North Vermilion Street, Danville, Illinois, Ray O'Herron, President.

See attached Purchasing Abstract for specific awards.

## FISCAL IMPACT:

Amount: \$134,731.91

Funding Source: GE001, POL101300, page 281, Ge001 POL041000 page 271

## ADDITIONAL INFORMATION:

A bidding process was initiated, on September 5, 2007, for the purchase of duty and practice ammunition required by the Police Department. Nine qualified vendors were issued bidding documents and four submitted proposals. After reviewing the proposals the police department chose the low dollar bidder for each category of ammunition except for the 223 Caliber BTHP 69 grain Winchester ammo of 40,000 rounds. There were three bidders in this category. Two of the bidders proposed Federal 223 rounds instead of Winchester. The third and highest dollar bid was Ray O'Herron Co. The low dollar Federal bid was from UltraMax Ammunition at \$24,800. Ray O'Herron proposed \$29,960, but meets the Winchester specification. The bid specifications were clear in requiring the Winchester brand and alternatives were not to be accepted. The Winchester brand manufactured from the same production lot has been calibrated into all of the police department rifles and would require a considerable cost and expense to recalibrate them. This ammunition is and has been the department standard for training and on duty operations for a number of years.

**PREVIOUS COUNCIL ACTION(S): NONE**

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Ammunition Police Department/Polk County Bid No. V08-022

Date Opened: 09/26/07

Opened by: mv

Req. # -

Blidder: Ray O'Herron Co., Inc.  
Address: 3549 N. Vermilion St., PO Box 1070  
City: Danville, IL 61832-1070  
Terms: Net 30  
FOB: Destination  
Delivery: 1 - 10 months

G&H Beard Guns, Inc.  
125 Public Square, PO Box 3  
Knoxville, IL 61446-0003  
Net 30  
Destination  
1 - 10 months

Ultramax Ammunition  
2112 Elk Vale Road  
Rapid City, SD 57701  
Net 30  
Destination

Streichler's, Inc.  
10911 West Hwy. 55  
Plymouth, MN 55441  
Net 30  
Destination

Duty Ammunition-Speer Gold DOT Hollow Point Duty

- 1,200 Rounds - .38 Special +P, 135 Grain
- 11,000 Rounds - 9mm, 147 Grain
- 24,000 Rounds - .40 Caliber, 180 Grain
- 19,500 Rounds - .45 Caliber, 230 Grain
- 7,250 Rounds - .45 Caliber GAP, 200 Grain

No Bid	\$306.00/M	\$367.20	\$373.12/M	\$447.74	No Bid
No Bid	\$299.00/M	\$3,289.00	\$373.12/M	\$4,104.32	No Bid
No Bid	\$322.00/M	\$7,728.00	\$407.62/M	\$9,638.88	No Bid
No Bid	\$353.00/M	\$6,883.50	\$439.93/M	\$8,678.94	No Bid
No Bid	\$353.00/M	\$2,559.25	\$439.93/M	\$3,189.49	No Bid

Shot Gun Ammunition - CCI Blazer Clean-Fire

- 3,000 Rounds - 000 Buckshot
- 12,250 Rounds - 00 Buckshot, 8 Pellet
- 8700 Rounds - Slug, 2 3/8" 1 ounce, Hydra Shock HP
- 1,000 Rounds - Birdshot, 7 1/2 or 8 Shot
- 2,000 Rounds - 00 Buckshot Ballistic Clean

\$418.80/M	\$1,256.40	\$1,272.00	\$513.80/M	\$1,541.40	No Bid
\$336.00/M	\$4,116.00	\$4,214.00	\$413.30/M	\$5,062.93	No Bid
\$394.80/M	\$3,434.76	\$3,445.20	\$484.28/M	\$4,213.24	No Bid
\$168.80/M	\$168.80	\$184.00	\$290.40/M	\$290.40	No Bid
\$640.00/M	\$1,680.00	\$1,656.00	\$1030.48/M	\$2,060.96	No Bid

Practice Ammunition - CCI Blazer Clean-Fire

- 7,800 Rounds - .38 Speical, 158 Grain
- 111,000 Rounds - 9mm, 147 Grain
- 92,500 Rounds - .40 Caliber, 180 Grain
- 136,500 Rounds - .45 Caliber, 230 Grain

No Bid	\$160.00/M	\$1,248.00	\$196.25/M	\$1,530.75	No Bid
No Bid	\$150.00/M	\$16,650.00	\$184.75/M	\$20,507.25	No Bid
No Bid	\$176.00/M	\$16,268.00	\$218.46/M	\$20,207.55	No Bid
No Bid	\$190.00/M	\$25,935.00	\$236.87/M	\$32,332.76	No Bid

Rifle Ammunition

- 40,000 Rounds - .223 Caliber 66 Grain Practice Federal AE223
- 40,000 Rounds - .223 Caliber 69 Grain BTHP Winchester

\$330.00/M	\$13,200.00	\$13,200.00	\$420.00/M	\$16,800.00	No Bid
\$633.00/M*	\$25,320.00	\$24,800.00	No Bid	\$749.00/M	\$29,960.00

\*Bidding Federal Brand

NO RESPONSE FROM:

- Matre Arms & Ammunition
- OMB Express Police Supply
- The Hunting Shack
- TJ Conever's
- Precision Ammunition