



Council Communication

Office of the City Manager

Date

August 11, 2008

Agenda Item No. 38

Roll Call No. 08-

Communication No. 08-490

Submitted by: William G. Stowe, Assistant City
Manager/Public Works/Engineering

AGENDA HEADING:

Approving the 2008/2009 Salt Purchase Contract for Snow and Ice Control Operations

SYNOPSIS:

Recommend approval of the annual contract for salt to be used during snow and ice control operations. The Public Works Department, along with the City of West Des Moines, Polk County and 17 other public agencies representing the Central Iowa Salt Group (CISG), joined in a combined bid for rock salt for delivery to the new Metropolitan Salt Storage Facility, and to individual CISG agency storage facilities for the 2008-2009 snow and ice control season. Ten bid packages were mailed, and three bids were received. Hutchinson Salt Co., PO Box 346, Paola, KS 66071, was the low bidder for delivery to the Metropolitan Salt Storage Facility at a cost of \$64.21 per ton, or \$642,100 for 10,000 tons. Central Salt LLC, 385 Airport Road, Suite 108, Elgin, IL 60123, was the low bidder for delivery to the City of Des Moines Public Works storage facility at a cost of \$68.10 per ton, or \$177,060 for 2600 tons. Staff recommends approval of the two low bids to provide rock salt to be used during the 2008-2009 winter season for a total cost of \$819,160.

FISCAL IMPACT:

Amount: \$819,160

Funding Source: FY 2008-09 Operating Budget, Public Works, Page 314, SP360, PWK040400, Street Maintenance Fund.

ADDITIONAL INFORMATION:

The City of Des Moines' Snow and Ice Control Program involves the use of salt and salt/sand mixtures throughout the winter season. The average winter usage is approximately 8,000 tons per year; however, winters such as the 2007-08 winter could require in excess of 10,000 tons. To obtain more favorable bids, the City of Des Moines has participated in a joint bid process with the City of West Des Moines, Polk County and 17 other public agencies. Because of the larger quantity of salt involved, there is the potential for more competitive bid prices. This winter season, the City of Des Moines will be able to take delivery and store the entire winter salt requirement due to the construction of the Metropolitan Salt Storage Facility in Grimes, Iowa. The increase in salt quantity and resulting cost is, in part, due to the additional salt needed to fill the City of Des Moines' allocation in the new storage facility.

PREVIOUS COUNCIL ACTION(S):

Date: July 14, 2008

Roll Call Number: 08-1235

Action: Hearing on plans, specifications, form of contract and estimate of cost of construction of improvements pursuant to agreement with Metro Waste Authority, \$1,161,986.84; and authorization of 28E Agreement with West Des Moines, Urbandale, Johnston, Clive, Windsor Heights, Waukee, Grimes, Pleasant Hill and Metro Waste Authority, for Lease Purchase of facility on Metro Waste Authority property, City of Des Moines' cost of construction not to exceed \$581,818.11 without written amendment. Moved by Coleman to adopt. Motion Carried 7-0.

Date: July 14, 2008

Roll Call Number: 08-1236

Action: Approving plans, specification, form of contract and estimate of construction and execution of the 28E Agreement for the lease purchase of the facility with the above entities. Moved by Coleman to adopt. Motion Carried 7-0.

Date: July 14, 2008

Roll Call Number: 08-1237

Action: Approving the 28E Agreement with City of West Des Moines, Urbandale, Johnston, Clive, Windsor Heights, Waukee, Grimes and Pleasant Hill for operation and maintenance of the facility. (Council Communication No. 08-414) Moved by Coleman to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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