



# Council Communication

Office of the City Manager

Date

September 8, 2008

Agenda Item No. 23  
Roll Call No. 08-  
Communication No. 08-534  
Submitted by: Allen McKinley, Finance  
Director/Treasurer

## AGENDA HEADING:

Approving second One-Year Renewal of Contract for Medical Emergency Ambulance Billing Services with Team Two, Inc., Josh Engman, President, 13001 Sunset Terrace, Clive, Iowa 50325.

## SYNOPSIS:

Recommend City Council approval of one-year contract for ambulance billing services with Team Two, Inc. The current contract is for three years and provides for two one-year renewal options if mutually agreeable to both parties. Team Two, Inc. has indicated a desire to renew the contract and has met the performance standards set out in the contract.

## FISCAL IMPACT:

Amount: For the fiscal year ending June 30, 2008 the city collected \$2,830,000 (accruals are still being generated).

Funding Source: FY09 Operating Budget, GE001, FIN310000, Ambulance Collection, page 145

## ADDITIONAL INFORMATION:

Costs related to emergency medical responses are billed to patients and insurance companies in an attempt to recoup as large a portion of those costs as possible. On September 27, 2004, at the conclusion of an RFP process that was initiated by Council on April 19, 2004, Team Two, Inc. was awarded the contract to perform the billing/collection services. The contract is for three years and provides for two one-year renewal options if mutually agreeable to both parties.

## PREVIOUS COUNCIL ACTION(S):

Date: September 10, 2007

Roll Call Number: 07-1729

Action: First one-year renewal of contract for Medical Emergency Ambulance Billing and Collections Services, with Team Two, Inc. (Council Communication No. 07-529) Moved by Hensley to adopt. Motion Carried 7-0.

Date: September 27, 2004

Roll Call Number: 04-2095

Action: Selection of Advanced Data Processing, Inc. (Miami, Florida) to provide ambulance service billing for three-year period beginning October 1, 2004 with the option of two one-year renewals. (Council Communication No. 04-481) Moved by Mahaffey to select Team Two Inc. as the service provider. Motion Carried 4-3. Nays: Brooks, Hensley and Vlassis.

Date: April 19, 2004

Roll Call Number: 04-826

Action: Issuance of Request For Proposals for Ambulance Billing services. (Council Communication No. 04-189) Moved by Vlassis to approve. Motion Carried 6-1.

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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