



Council Communication

Office of the City Manager

Date	March 9, 2009
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Agenda Item No.	49
Roll Call No.	<u>09-</u>
Communication No.	<u>09-155</u>
Submitted by: Donald M. Tripp, Director of Parks and Recreation	

AGENDA HEADING:

Approving exception to the Procurement Ordinance RFP process for good cause and approving Maintenance Agreement between the City of Des Moines and C Corporation (5441 S.E. 29th Street, Des Moines, Iowa 50320) to maintain Grandview and Waveland Golf Courses.

SYNOPSIS:

Approval to contract the maintenance for Grandview and Waveland Golf Courses for the 2009 golf season through January 14, 2010 with C Corporation, Jeff Chiodo, President.

FISCAL IMPACT:

Amount: \$30,000 estimated savings
 \$575,000 total expense
 \$50,000 administrative fee
 \$525,000 amount not to exceed for direct expenses including personnel, supplies
 and materials to perform the routine course maintenance operations.

Funding Source:

Funding for these expenses are in the adopted operating budgets for Grandview and Waveland Golf Courses, EN201 PKS010704 (Grandview, page 219) and EN201 PKS010707 (Waveland, page 220)

ADDITIONAL INFORMATION:

On December 22, 2008, by Roll Call No. 08-2220, the Des Moines City Council accepted the proposal from C Corporation for the management of Grandview and Waveland Golf Courses, which will take effect on January 15, 2010. On February 9, 2009, by Roll Call No. 09-155, the Des Moines City Council approved the diminution of employees as a part of privatization efforts within the Park and Recreation Department operations. The results of these actions have created a shortage of specific golf course operation knowledge.

There are currently five City employees that provide maintenance at the City's golf courses. These include the two Golf Course Supervisors (Head Grounds Keepers), two Sports Turf Technicians (Assistant Grounds Keepers) and one Horticultural Technician. The two Golf Course Supervisors have applied for and will be appointed to vacant Horticultural Inspector positions. One Sports Turf Technician has retired and the other two employees have applied for open positions realizing that their positions will be eliminated in 2010. Given the timing of this situation, staff asked C Corporation if they

would assume the maintenance of the golf courses this season based on their vested interest in the turf quality prior to assuming the full management of both courses.

The City Manager is recommending that good cause is shown for an exception to the Procurement Ordinance RFP process because of the efficiencies with C Corporation taking on these duties. Since C Corporation will be taking over the entire golf course operations effective January 15, 2010, they have an interest to maintain the quality of the turf care, in addition to getting a head start on learning and planning for the 2010 season as the approved operator of Grandview and Waveland Golf Courses.

The negotiated Maintenance Agreement, which is on file in the City Clerk's office, is similar to the executed agreement with the Iowa Cubs for the maintenance of the City's athletic sports fields related to the administrative fee consideration and reimbursement for direct expenses related to the routine maintenance of both Grandview and Waveland Golf Courses. This agreement in no way impacts the existing Management Agreement with Vanscoy Management for Grandview and Waveland Golf Courses.

As a part of the Maintenance Agreement, the City will retain three full-time Horticultural Technicians at the golf courses, whom will report and be supervised by C Corporation's Head Grounds Keepers during this transitional year. This will allow the City to retain three additional Horticultural employees for one additional season as approved in the adopted operating budget. These employees will be laid-off at the end of the 2009 golf course season as a result of the approved management Agreement between the City and C Corporation for Grandview and Waveland Golf Courses.

PREVIOUS COUNCIL ACTION(S):

Date: February 9, 2009

Roll Call Number: 09-155

Action: Diminution of employees. (Council Communication No. 09-077) Moved by Coleman to adopt. Motion Carried 7-0.

Date: December 22, 2008

Roll Call Number: 08-2220

Action: Accepting proposal from C Corporation for the management of Grandview and Waveland Municipal Golf Courses, and authorizing the City Manager to negotiate an agreement. (Council Communication No. 08-753) Moved by Meyer to include in the contract early termination provisions for both parties, with the City's right to terminate early if C Corporation does not meet their Capital Improvement obligations. Motion Carried 5-1-1. Nays: Mahaffey Pass: Vlassis

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS:

Diminution of employees at the end of the 2009 golf course season.

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