

 <p style="text-align: center;"><b>Council Communication</b> Office of the City Manager</p>	<b>Date</b>	May 18, 2009
	<b>Agenda Item No.</b> <b>53F</b> <b>Roll Call No.</b> <b>09-</b> <b>Communication No.</b> <b>09-318</b> <b>Submitted by: William G. Stowe, Assistant City Manager--Public Works Director</b>	

**AGENDA HEADING:**

Approving the 2009/2010 Salt Purchase Contract for Snow and Ice Control Operations

**SYNOPSIS:**

Recommend approval of the annual bid for rock salt to be used during snow and ice control operations. The Public Works Department, along with the City of West Des Moines, Polk County and 20 other public agencies representing the Central Iowa Salt Group (CISG), joined in a combined bid for rock salt for delivery to the new Metropolitan Salt Storage Facility, and to individual CISG agency storage facilities for the 2009-2010 snow and ice control season. Ten bid packages were mailed, and three bids were received. Hutchinson Salt Co. (Larry Bingham, President, 136 W. 12<sup>th</sup>, Baxter Springs, KS 66713), was the low bidder for delivery to the Metropolitan Salt Storage Facility at a cost of \$57.17 per ton, or \$441,924.10 for 7,730 tons. This is a savings of \$7.04 per ton compared with the 2008-2009 prices. Hutchinson Salt Co. was also the low bidder for delivery to the City of Des Moines Public Works storage facility at a cost of \$59.58 per ton, or \$59,580 for 1,000 tons. This is a savings of \$8.52 per ton compared with the 2008-2009 prices. The reduction in this year’s prices is attributable to having the Metropolitan Salt Storage Facility, making it possible to have the salt delivered prior to November 1, 2009. Staff recommends approval of the two low bids to provide rock salt to be used during the 2009-2010 winter season for a total cost of \$501,504.10.

**FISCAL IMPACT:**

Amount: \$501,504.10.

Funding Source: FY 2009-10 Public Works Department Operating Budget, Fund SP360, Org PWK040400, Street Maintenance Fund, page 277.

**ADDITIONAL INFORMATION:**

The City of Des Moines’ Snow and Ice Control Program involves the use of salt and salt/sand mixtures throughout the winter season. The average winter usage is approximately 8,200 tons per year, however, winters such as the 2007-08 winter could require in excess of 10,000 tons. To obtain more favorable bids, the City of Des Moines has participated in a joint bid process with the City of West Des Moines, Polk County and 20 other public agencies. Because of the larger quantity of salt involved, more competitive bid prices are received. This winter season, the City of Des Moines will have the ability to have delivery and storage of the entire winter requirement for salt due to the construction of the Metropolitan Salt Storage Facility in Grimes, Iowa. The decrease in salt quantity is due to the carryover of salt from the 2008-09 season, resulting in less salt needed to fill the salt storage facilities.

**PREVIOUS COUNCIL ACTION(S):**

Date: August 11, 2008

Roll Call Number: 08-1444

Action: Approving joint bid with other public entities from Hutchinson Salt Company and Central Salt Company for rock salt to be used by the Street Maintenance Division of the Department of Public Works, \$819,160, from the 2008-09 Operating Budget, page 314, Road Use Tax Fund/Street Maintenance Fund SP360/PWK040400. (Ten bids mailed, three received). (Council Communication No. 08-490) Moved by Hensley to adopt. Motion Carried 7-0.

Date: July 14, 2008

Roll Call Number: 08-1237

Action: Approving the 28E Agreement with City of West Des Moines, Urbandale, Johnston, Clive, Windsor Heights, Waukee, Grimes and Pleasant Hill for operation and maintenance of a Metropolitan Salt Storage Facility. (Council Communication No. 08-414) Moved by Coleman to adopt. Motion Carried 7-0.

Date: July 14, 2008

Roll Call Number: 08-1236

Action: Approving plans, specification, form of contract and estimate of construction and execution of the 28E Agreement for the lease purchase of a Metropolitan Salt Storage Facility. Moved by Coleman to adopt. Motion Carried 7-0.

Date: July 14, 2008

Roll Call Number: 08-1235

Action: Approving hearing on plans, specifications, form of contract and estimate of cost of construction of improvements pursuant to agreement with Metro Waste Authority, \$1,161,986.84; and authorization of 28E Agreement with West Des Moines, Urbandale, Johnston, Clive, Windsor Heights, Waukee, Grimes, Pleasant Hill and Metro Waste Authority, for Lease Purchase of facility on Metro Waste Authority property, City of Des Moines' cost of construction not to exceed \$581,818.11 without written amendment. Moved by Coleman to adopt. Motion Carried 7-0.

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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