



# Council Communication

Office of the City Manager

Date June 22, 2009

Agenda Item No. 31  
Roll Call No. 09-  
Communication No. 09-406  
Submitted by: Tom Turner, Human Resources  
Director

## AGENDA HEADING:

Approval of agreement with Des Moines University (DMU), Gov. Terry Brandstad, President, 3200 Grand Avenue, Des Moines, IA 50309, and Accelerated Rehabilitation Services, Randolph Frieser, President, 2918 E. University Avenue, Des Moines, IA 50317, to provide occupational health services to City employees for the period of July 1, 2009 through June 30, 2012.

## SYNOPSIS:

Recommend approval to accept the committee's recommendation by authorizing the Mayor to execute agreements with DMU for clinic services, as defined in the Request for Proposal (RFP) as component A, and with Accelerated Rehabilitation Centers for physical therapy services, as defined in the RFP as component B, for the period from July 1, 2009 through June 30, 2012.

## FISCAL IMPACT:

Amount: \$322,000 (\$228,000 capitated clinic services – DMU; \$94,000 capitated physical therapy – Accelerated Rehabilitation Centers). The budgeted amount is \$334,760.

Funding Source: 2009-2010 Operating Budget: Human Resources Department, Occupational Health, GE001, HRS070000, page 146.

## ADDITIONAL INFORMATION:

Since March of 2003, DMU has provided occupational health services for City of Des Moines employees, including clinic and physical therapy services. DMU's current contract expires June 30, 2009 and a RFP for occupational health services was conducted for a three year period beginning July 1, 2009.

The RFP solicited proposals for clinic services and physical therapy. Clinic services include services like pre-employment physicals, drug and alcohol tests, post-injury care, hearing tests and return-to-duty evaluations. Physical therapy services include post-injury physical therapy and work conditioning rehabilitation.

Concentra Health Centers and DMU submitted proposals for clinic services. Four companies, Concentra, DMU, Physiotherapy Associates and Accelerated Rehabilitation Centers submitted bids for physical therapy services. A committee representing Police, Fire, Public Works, Airport and Parks reviewed all proposals. Fifty percent of the scoring was devoted to cost and the other half to qualitative criteria. DMU submitted the lowest cost bid for clinic services as did Accelerated Rehabilitation for

Physical Therapy. Accelerated also received the highest marks in each qualitative criteria, but DMU received the highest ranking overall for clinic services.

**PREVIOUS COUNCIL ACTION(S):**

Date: March 6, 2006

Roll Call Number: 06-462

Action: Issuance of Request For Proposal (RFP) for comprehensive occupational medical services. (Council Communication No. 06-118) Moved by Brooks to adopt; City Manager to forward a copy to Polk County for their potential use. Motion Carried 6-1.

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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