

 <p style="text-align: center;">Council Communication Office of the City Manager</p>	Date: June 28, 2010
	Agenda Item No. 31A Roll Call No. <u>10-1042</u> Communication No. <u>10-412</u> Submitted by: Judy A. Bradshaw, Chief of Police

AGENDA HEADING:

Award of V10-102 to COBAN Technologies Incorporated, 12503 Exchange Drive, Suite 586, Stafford, Texas 77477, President, Allan Chen.

SYNOPSIS:

The Des Moines Police Department desires to identify and purchase an In Car Video/Audio System for 13 patrol cars located in the Patrol and Traffic Sections. A bid specification was created and disseminated to qualified vendors by the City Purchasing Department. Ten vendors were sent specifications and four vendors responded with proposals. After evaluation of these proposals, it was determined that COBAN Technologies was the only compliant vendor who could provide all of the features and combined operational requirements identified by the Patrol Bureau.

FISCAL IMPACT:

Amount: \$95,369.95

Funding Source: \$22,500, GTSB Grant (Cameras) SP751, POL985106, Recommended Budget Fiscal Year ending June 30, 2011 page 255; \$35,000, ARRA Justice Assistance Grant (Cameras) SP 751, POL984135, Recommended Budget Fiscal Year ending June 30, 2011, page 255; \$37,869.95 Federal Seized Funds SP321, POL982100, Recommended Budget Fiscal Year ending June 30, 2011, page 255.

Associated with this system \$24,000, ARRA Justice Assistance Grant (Servers) SP 751, POL984135, Recommended Budget Fiscal Year ending June 30, 2011, page 255;

ADDITIONAL INFORMATION:

The Des Moines Police Department was awarded Justice Assistance Grant funding to purchase updated electronic technology to enhance the law enforcement operations of the City. After planning and review, it was determined by the police department that as part of this strategy the installation of in car video and audio systems would improve operations and enhance the acquisition of criminal evidence and traffic investigation reporting.

A number of companies provided demonstrations to patrol department personnel and a series of operational needs were identified. These needs were documented in a bid specification, which was distributed by the Purchasing Department. The companies providing proposals were COBAN Technologies, ICOP, Digital Ally Inc., and Bay Communications.

The City received four proposals from industry leading companies who have their own unique systems. Evaluation of the proposals determined that only one of these companies was able to meet the bid specifications of the police department. COBAN Technologies is the only vendor that complies with all requirements of the bid specifications and are the high cost bidder. The three lower cost bidders could not meet specifications and cannot be considered for the award. ICOP did not meet specifications in four sections of the bid document. They are Digital Recording, Digital Video Management Software, System Functionality, and System Hard Ware Design. Digital Ally Inc. did not meet specifications in four sections of the bid document. They are Digital Recording, Digital In Car Video Recording Unit, Digital Video Management Software and System Functionality. Bay Communications did not meet specifications in three sections of the bid document. They are System Hard Ware Design, Digital In Car Video Recording Unit and System Functionality.

See attached "AWARD RECOMMENDATION FOR IN CAR VIDEO/AUDIO RECORDING SYSTEM" dated June 22, 2010. It is the recommendation of the police department that the low compliant bidder for V10-102 be awarded to COBAN Technologies Incorporated 12503 Exchange Drive suite 586, Stafford, Texas 77477, President Allan Chen.

PREVIOUS COUNCIL ACTION(S): NONE

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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