

Council Communication

Office of the City Manager

Date: August 23, 2010

Agenda Item No. 31D

Roll Call No. <u>10-1390</u>

Communication No. 1

Submitted by:

10-520 Judy A. Bradshaw,

Chief of Police

AGENDA HEADING:

Award and Approval of Express Police Supply, 11333 Strang Line Rd, Lenexa, KS 66215, (Bob Ralph/Owner) and UltraMax Ammunition, 2112 Elk Vale Road, Rapid City, SD 57701 (Roger Braunstein/Owner) to provide ammunition, in accordance with bid V11-002 as documented by the Procurement Administrator, for the City of Des Moines Police Department and the Polk County Sheriff's Office.

SYNOPSIS:

Recommend approval of the above ammunition providers for ammunition for the City of Des Moines Police Department and the Polk County Sheriff's Office. For several years, the Police Department and the Sheriff's Office have cooperated in purchasing ammunition for their public safety officers' training and duty ammunition. The Procurement Administrator for the City of Des Moines solicited bids from twelve qualified vendors and four bids were received. Upon review of the submitted proposals, the low dollar compliant bid for each type of ammunition was recommended by the Police Department with the exception of the rifle ammunition, .223 caliber and the .308 caliber. The low dollar bid for .223 caliber and .308 caliber rifle ammunition was not compliant with the issued specifications. The bid received from UltraMax Ammunition, 2112 Elk Vale Road, Rapid City, SD 57701 for the .223 and .308 caliber rifle ammunition, substituted Federal for the specified Winchester brand. A review of the past performance of the Federal ammunition in City owned rifles made the substitution unacceptable. The second lowest bidder was Express Police Supply 11333 Strang Line Road, Lenexa, KS 66215. The bid was according to specification thus resulting in the bid award.

FISCAL IMPACT:

Amount: \$202,724.55

<u>Funding Source:</u> FY2010-2011, GE001, POL101300 page 247 - \$93,047.20 and GE001, POL041000

page 237 -\$109,677.35. Of this amount, Polk County Sheriff will be invoiced \$56,311.15.

ADDITIONAL INFORMATION:

The Polk County Sheriff's Office and the Des Moines Police Department have combined their respective ammunition needs into one bidding process executed by the City of Des Moines. Recently, ammunition proposals were solicited by the City of Des Moines Procurement Administrator to resupply depleted ammunition stores. Specifications were sent to twelve qualified vendors and four vendors responded. Express Police Supply and UltraMax Ammunition provided cost proposals for each category of

ammunition and Police Department staff recommended purchasing ammunition from each vendor depending upon the low dollar cost. A discrepancy in type and construction was uncovered during the proposal review. The vendor that submitted the discrepancy, UltraMax Ammunition, was the low dollar bidder in the specified category. Upon recognition of the discrepancy, the vendor's ammunition bid no longer complied with the category specifications and the second low dollar compliant bidder, Express Police Supply, was recommended.

PREVIOUS COUNCIL ACTION (S):

Date: September 28, 2009

Roll Call Number: 09-1772

Action: Express Police Supply (Bob Ralph, Owner) and UltraMax Ammunition (Roger Braunstein, Owner) for a joint bid with the Police Department and the Polk County Sheriff's Office for ammunition, \$199,086.18. (Nine bids mailed, two received). (Council Communication No. 09-670) Moved by Coleman to adopt. Motion Carried 7-0.

Date: September 22, 2008

Roll Call: 08-1668

<u>Action</u>: <u>Express</u> Police Supply and UltraMax for joint purchase with Polk County Sheriff's Office for ammunition to be used by the Police Department, \$173,502.25. (Thirteen bids mailed, three received). (<u>Council Communication No. 08-566</u>) Moved by Kiernan to adopt. Motion Carried 7-0.

Date: November 19, 2007

Roll Call Number: 07-2219

<u>Action</u>: Bids from the following: <u>Gil</u> Hebard Guns, UltraMax, and Ray O'Herron Company for ammunition (as designated on the bid tabulation) to be used by the Police Department (cooperative effort with the Polk County Sheriff's Office), \$134,731.91. (Nine bids mailed, four received). (<u>Council Communication No. 07-678</u>) Moved by Vlassis to adopt. Motion Carried 7-0.

Date: September 11, 2006

Roll Call Number: 06-1791

<u>Action</u>: Bids from the following: <u>UltraMax</u> Ammunition for ammunition to be used by the Police Department, \$151,016.73. (Nine bids mailed, four received.) (<u>Council Communication No. 06-585</u>) Moved by Vlassis to adopt. Motion Carried 6-0.

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

For more information on this and other agenda items, please call the City Clerk's Office at 515-283-4209 or visit the Clerk's Office on the second floor of City Hall, 400 Robert D. Ray Drive. Council agendas are available to the public at the City Clerk's Office on Thursday afternoon preceding Monday's Council meeting. Citizens can also request to receive meeting notices and agendas by email by calling the Clerk's Office or sending their request via email to cityclerk@dmgov.org.