

 <p style="text-align: center;"><b>Council Communication</b> Office of the City Manager</p>	<b>Date:</b>	December 6, 2010
	<b>Agenda Item No.</b> <b>Roll Call No.</b> <b>Communication No.</b> <b>Submitted by:</b>	<b>44</b> <b><u>10-2028</u></b> <b><u>10-727</u></b> <b>Michael Matthes</b> <b>Assistant City Manager</b> <b>and Chief Information</b> <b>Officer</b>

**AGENDA HEADING:**

Approval to procure Google Apps for Government, Second Floor, 1101 New York Avenue, NW, Washington, DC 20005, and authorizing the City Manager or his designee to negotiate and sign the resulting contract.

**SYNOPSIS:**

Recommend approval to procure Google Apps for Government. The City recently completed a pilot project (across city departments) testing the viability, services, and cost of Google Apps for Government. This action changes the City’s current single-source standard of Microsoft software to allow other providers, in this case Google, to serve the City. Google Apps for Government delivers significantly more functionality than exists today, at a 30% discount for three years. This change can be made within the current budget.

**FISCAL IMPACT:**

Amount: Not to exceed \$342,000 over three years.

Funding Source: 2010-2011 Operating Budget, Information Technology, Enterprise Application Development, Contractual Services, GE001, IFT010300, page 159.

**ADDITIONAL INFORMATION:**

This recommendation comes from the IT Governance Committee, a team made up of representatives from all 16 City departments, established to make IT decisions for the city government. They approved this course of action at their monthly meeting on November 24, 2010.

The pilot project lasted a month with users across city departments. Participants tested nearly all of the 45 products included in Google Apps for Government. Some of those products are Gmail, Calendar, Instant Messaging, Corporate Video, Documents, Forms, Spreadsheets, Presentation, Drawing, and Picasa. Users were surveyed at the end of the month and had a strong preference for moving to the cloud with Google, while keeping the current version of Microsoft Office. This action does that; it delivers significantly more capability, stays in budget, and no functionality is lost.

**PREVIOUS COUNCIL ACTION(S):**

Date: April 26, 2010

Roll Call Number: [10-623](#)

Action: Exception to procurement ordinance competitive bidding requirements and approve State of Iowa Contract procurement of Microsoft Software Products and Services from Insight Public Sector (Kenneth Lamneck, President and CEO), \$557,815.26. (Council Communication No. 10-208) Moved by Coleman to adopt. Motion Carried 7-0.

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS:**

Negotiation and execution of three-year contract for Google Apps for Government not to exceed \$342,000.

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