

 <p style="text-align: center;">Council Communication Office of the City Manager</p>	Date: March 14, 2011
	<p>Agenda Item No. 26</p> <p>Roll Call No. [_____]</p> <p>Communication No. <u>11-166</u></p> <p>Submitted by: Allen McKinley Deputy City Manager</p>

AGENDA HEADING:

Approving purchase of 42 vehicles for various City departments.

SYNOPSIS:

Recommend approval to purchase 42 vehicles for various departments in accordance with specifications of Bid No. V11-057 to the four low responsive bidders as follows:

Charles Gabus Ford, 4545 Merle Hay Road, Des Moines IA, 50310, Gene Gabus, General Manager in the amount of \$589,240.20

Toyota of Des Moines, 4475 Merle Hay Road, Des Moines IA, 50310, Steve Luebke, Vice President/General Manager, in the amount of \$238,315.00

Stew Hanson Dodge City Jeep, 12103 Hickman Road, Urbandale IA 50323, Ken Ganff in the amount of \$189,674.00;

Ed Stivers Ford, 1450 E. Highway 6, Waukee IA, 50263, Don Politte, in the amount of \$80,788.00

FISCAL IMPACT:

Amount: \$1,098,017.20

Funding Source: \$829,338.60 - CMO010407, Equipment Replacement Fund

\$51,704.40 - Department of Energy Grant

\$182,218.20 - PWK071001, Sewers Enterprise Fund

\$34,756.00 - PWK100102, Solid Waste Enterprise fund

ADDITIONAL INFORMATION:

As part of the Fleet Services annual purchasing plan, bids were solicited for vehicles to replace City vehicles meeting or exceeding established replacement criteria. Bid documents included vehicles for the Aviation Department and the Wastewater Reclamation Authority, which will be awarded separately by their respective boards. All bids recommended for award are for replacement vehicles. None are additions to the fleet.

Eighteen bids were mailed and eight responses were received from six dealerships. The low bid for item number 1 from Honda Motorwerks is not compliant with vehicle class, engine or battery size. Toyota of Des Moines submitted the low compliant bid for item number 1. The remaining items are recommended for award to the low bidders meeting minimum specifications after a 1% allowance for local preference to determine low bid.

Item	Qty	Vehicle Description	Dept.	Bidder	Award Amount
2*	15	Patrol Sedans	POL	Gabus	\$589,240.20
3*	3	4WD Compact Pickup Trucks	CD, PW		
4A,B	2	4WD Compact Pickup Trucks	PD, PW		
7	2	4WD Pickup Trucks with snow plows	PW		
8	2	4WD Pickup Trucks with accessories	PW		
1	11	Midsized hybrid sedans	POL	Toyota of Des Moines	\$238,315.00
5	5	4WD compact SUVs	POL	Stew Hansen Dodge	\$189,674.00
9	1	19,000 GVW Service Truck	PW		
6	1	Aerial lift truck	PW	Stivers Ford	\$80,788.00

* 1 % local preference applied

The original Department of Energy (DOE) Energy Efficiency Conservation Block Grant (EECBG) award of \$275,000 was to be used to pay down the incremental cost difference between a traditional replacement vehicle and an electric replacement vehicle. Due to the high demand of electric vehicles, and their limited release in the United States, staff was unable to secure electric replacement vehicles for the City within the time constraints of the DOE program. As a result, staff has purchased hybrid vehicle replacements which have significantly reduced the original estimated incremental cost difference. This has allowed the remaining \$223,295.60 from the EECBG award to be reallocated to the City Hall and Police Station window replacement project.

PREVIOUS COUNCIL ACTION(S):

Date: May 10, 2010

Roll Call Number: 10-758

Action: [Acceptance](#) of third grant payment of \$275,000 for the incremental cost differential for the purchase of hybrid fleet vehicles and electrical charging stations as part of a Department of Energy (DOE) Energy Efficiency and Conservation Block Grant. ([Council Communication No. 10-266](#)) **Moved by Coleman to adopt. Motion Carried 7-0.**

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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