

 <p style="text-align: center;">Council Communication Office of the City Manager</p>	Date: June 27, 2011
	Agenda Item No. 36E Roll Call No. <u>11-1124</u> Communication No. <u>11-435</u> Submitted by: Allen McKinley, Deputy City Manager

AGENDA HEADING:

Approving purchase of 11 replacement hybrid vehicles for use by the Parking Enforcement and Criminal Investigations Divisions of the Police Department.

SYNOPSIS:

Recommend approval to purchase 11 hybrid vehicles for use by the Parking Enforcement and Criminal Investigations Divisions of the Police Department in accordance with specifications of Bid No. V11-103 to the low responsive bidder, Wilson Toyota, Dennis Wilson, Owner/President, 2212 South Duff Avenue, Ames IA 50010, in the amount of \$278,575.

FISCAL IMPACT:

Amount: \$278,575

Funding Source: \$206,575 – FY2010-11 Operating Budget, Equipment Replacement Fund, IS201, CMO010407, page 55. \$72,000 – Department of Energy Grant.

ADDITIONAL INFORMATION:

Toyota of Des Moines contacted Fleet staff to inform them that the hybrid vehicles previously ordered through a bid award would not be available as a result of the natural disasters in Japan that closed production facilities of the Prius model hybrid vehicles. The Department of Energy Grant funding available for the incremental cost of a hybrid above a conventional vehicle must be committed by June 30, 2011. Therefore good cause was shown to rebid for hybrid vehicles with a shortened bid period to allow award and commitment of grant funds prior to June 30, 2011. Wilson Toyota has stated that they have availability of hybrid vehicles meeting specifications.

These units will replace existing units that meet or exceed replacement criteria. There are no additions to the fleet. Seven bids were mailed and five responses were received from four dealerships. Bids were evaluated on the basis of purchase cost, stated Environmental Protection Agency (EPA) fuel efficiency ratings and gasoline costs at current prices for a 100,000 mile lifetime. The low bid from Honda Motorwerks Inc. is not compliant with vehicle class, engine or battery size. The second low bid from Honda Motorwerks Inc. is not compliant to engine size and yields higher lifetime costs than the recommended second low bid from Wilson Toyota.

The original Department of Energy (DOE) Energy Efficiency Conservation Block Grant (EECBG) award of \$275,000 was to be used to pay down the incremental cost difference between a traditional

replacement vehicle and an electric replacement vehicle. Due to the high demand of electric vehicles, and their limited release in the United States, staff was unable to secure electric replacement vehicles for the City within the time constraints of the DOE program. As a result, staff is recommending the purchase of hybrid vehicle replacements which will reduce the original estimated incremental cost difference. This has allowed the remaining \$203,000 from the EECBG award to be reallocated to the City Hall and Police Station window replacement project.

PREVIOUS COUNCIL ACTION(S):

Date: March 14, 2011

Roll Call Number: 11-0444

Action: [Bids](#) from Charles Gabus Ford (Gene Gabus, General Manager), Stivers Ford (Don Politte, President), Toyota of Des Moines (Steve Luebke, Vice President/General Manager) and Stew Hanson Dodge (Ken Ganff, President) for various replacement vehicles for city-wide use, \$1,098,017.20. (Nineteen bids mailed, eight received). ([Council Communication No. 11-166](#)) **Moved by Hensley to adopt. Motion Carried 7-0.**

Date: May 10, 2010

Roll Call Number: 10-758

Action: [Acceptance](#) of third grant payment of \$275,000 for the incremental cost differential for the purchase of hybrid fleet vehicles and electrical charging stations as part of a Department of Energy (DOE) Energy Efficiency and Conservation Block Grant. ([Council Communication No. 10-266](#)) **Moved by Coleman to adopt. Motion Carried 7-0.**

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

For more information on this and other agenda items, please call the City Clerk's Office at 515-283-4209 or visit the Clerk's Office on the second floor of City Hall, 400 Robert D. Ray Drive. Council agendas are available to the public at the City Clerk's Office on Thursday afternoon preceding Monday's Council meeting. Citizens can also request to receive meeting notices and agendas by email by calling the Clerk's Office or sending their request via email to cityclerk@dmgov.org.