

 <p style="text-align: center;">Council Communication Office of the City Manager</p>	Date: November 21, 2011
	Agenda Item No. 33 Roll Call No. [_____] Communication No. <u>11-722</u> Submitted by: John Newman, CIO, Information Technology Department

AGENDA HEADING:

Approving the renewal of Cisco Smartnet maintenance contract with Pomeroy IT Solutions, Chris Froman, President, 11105 Aurora Ave, Urbandale, IA, 50322.

SYNOPSIS:

Recommend approval of a three-year contract with Pomeroy IT Solutions as low bidder for Cisco Smartnet maintenance contract. This will move the annual maintenance contract to a three-year contract, which will result in a total savings of \$53,939.04.

FISCAL IMPACT:

Amount: \$502,382.58

Funding Source: 2011-12 Operating Budget, Information Technology, IT-Infrastructure Management, GE001, IFT010100, Page 157.

ADDITIONAL INFORMATION:

The Cisco Smartnet maintenance covers \$1.3 million dollars of networking equipment located in various City buildings. This maintenance provides continuous updates to firewall protection, software upgrades and hardware replacement for equipment used to route data and voice traffic between all City departments. It is recommended that the City enter into a three-year agreement with three annual payments of \$167,460.86. By entering into a three-year agreement the City will save a total of \$53,939.04 over the next three years. Bids were requested for a single-year contract and a three-year contract with annual payments. By entering into a three-year contract, the current pricing can be locked in for the next three years and a savings of \$17,979.68 per year can be achieved.

PREVIOUS COUNCIL ACTION(S):

Date: November 8, 2010

Roll Call Number: 10-1858

Action: [MSI](#) Systems Integrators (Jim Simpson, President) for annual maintenance and support services for CISCO network equipment hardware and software, \$150,995.78. (Nine bids mailed, three received) Moved by Hensley to adopt. Motion Carried 7-0.

Date: October 12, 2009

Roll Call Number: 09-1864

Action: [Pomeroy](#) IT Solutions (Chris Froman, President) for annual maintenance and support services for CISCO network equipment hardware and software to be used by the IT Department, \$145,840.21. (7 bids mailed, 5 received). Moved by Mahaffey to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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