



Council Communication

Office of the City Manager

Date:	December 5, 2011
Agenda Item No.	29C
Roll Call No.	<u>11-2065</u>
Communication No.	<u>11-744</u>
Submitted by:	John F. TeKippe, Fire Chief

AGENDA HEADING:

Purchase of two ambulances for use in the Fire Department.

SYNOPSIS:

Recommend approval of the bid of Emergency Vehicle Sales & Service, 1781 Balsam Avenue, Alexander, IA 50420, Eugene Draper, President, for the purchase of two (2) Type 1 ambulances including specified loose equipment. The purchase of these ambulances will not result in an increase in the City's vehicle equipment fleet.

FISCAL IMPACT:

Amount: \$372,238

Funding Source: 20011-2012 CIP, Page: Fire Protection Improvements – 6, CP041, FIR990000, FIR013, 544070.

ADDITIONAL INFORMATION:

Invitation to Bid V12-028 was sent to eleven (11) potential vendors for the provision of two (2) Type 1 ambulances built to specifications developed by the Des Moines Fire Department to replace two units currently in service that have reached the end of their practical useful life in urban service. The compliant low bid respondent, Emergency Vehicles Sales and Service, submitted a bid of \$196,119 per unit, for a total cost of \$392,238 with a trade in allowance for two 2006 F350 Ford/Taylor Type 1 Ambulances of \$10,000. The total cost after trade in is \$372,238.

The specifications developed by the Des Moines Fire Department (DMFD) have ensured that the City purchases ambulances that stand up to the severe demands of our operating environment. Other vendors can build ambulances to DMFD specifications, but choose not to; national vendors manufacture stock models that are not compliant with the patient care module construction requirements, cabinet and workspace plan, electrical load management hardware and software, etc. Previous experience with variances from specification to broaden vendor response has had very unsatisfactory consequences that impacted service capacity, caused significant repair costs, and resulted in threatened legal proceedings in order to have units remanufactured. A subsequent purchase order for additional units was rescinded. Lifeline Ambulances have proven their durability and have provided good value. The Chief of the Fire Department and the Procurement Administrator recommend awarding the contract for purchase to Emergency Vehicle Sales and Service and requests authorization to proceed with the acquisition of two ambulances.

PREVIOUS COUNCIL ACTION(S):

Date: December 20, 2010

Roll Call Number: [10-2093](#)

Action: [Emergency](#) Vehicle Sales & Services (Gene Draper, President) for two replacement ambulances for use by the Fire Department, \$361,318. (Ten bids mailed, two received). ([Council Communication No. 10-749](#))

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

For more information on this and other agenda items, please call the City Clerk's Office at 515-283-4209 or visit the Clerk's Office on the second floor of City Hall, 400 Robert D. Ray Drive. Council agendas are available to the public at the City Clerk's Office on Thursday afternoon preceding Monday's Council meeting. Citizens can also request to receive meeting notices and agendas by email by calling the Clerk's Office or sending their request via email to cityclerk@dmgov.org.