

 <p style="text-align: center;"><b>Council Communication</b> Office of the City Manager</p>	<b>Date:</b>	January 9, 2012
	<b>Agenda Item No.</b>	<b>32</b>
	<b>Roll Call No.</b>	<b><u>12-0051</u></b>
	<b>Communication No.</b>	<b><u>12-005</u></b>
	<b>Submitted by:</b>	<b>William G. Stowe, Assistant City Manager – Public Works Director</b>

**AGENDA HEADING:**

Approving an exception to the procurement ordinance competitive RFP process requirements for good cause and approving contract between the City of Des Moines and Electric Pump Inc. for the provision of new pump stations, replacement pumps for existing pump stations, pump repair parts, management of the City’s pump repair parts inventory, and for the provision of pump repair services.

**SYNOPSIS:**

Recommend Council approval of the new contract between the City of Des Moines, and Electric Pump Inc. (Richard S. Miller, President and Secretary, 4280 Northeast 14th Street, Des Moines, Iowa 50313), to supply pumps and associated equipment for all storm water and sanitary sewer pump stations. The original contract approved by the City Council in 2000, was last renewed in 2008 and expired December 18, 2011. The City Manager recommends an exception to the competitive RFP process for good cause in order to continue to reap the benefits of pump standardization.

**FISCAL IMPACT:**

Amount: For FY2011-12, an estimated savings of \$113,142, and for FY2012-13, an estimated savings of \$121,062.

Funding Source: CIP, SAE054, City-wide Sanitary Sewer, Sanitary Sewer Revenue Funds, page Sanitary Sewer Improvements – 7, and CIP, STE057 City-wide Storm Water , Storm Water Revenue Funds, page Storm Water Improvements – 4.

**ADDITIONAL INFORMATION:**

On December 18, 2000, by Roll Call No. 00-4659, the City of Des Moines and Electric Pump entered into the original contract for the provision of pumps and associated equipment for pump stations, pump parts, and pump repair services for the City of Des Moines Sewer System. At that time, it was determined it would be in the best interest of the City to move toward standardization of the equipment and services in both existing and future pump stations around a single manufacturer, thereby reducing the City’s ongoing cost of maintaining an inventory of pump repair parts, allowing maintenance staff more specialized training, and providing a single point of contact for procurement of pumps, pump repair parts, and technical assistance. The original contract provided for two additional terms up to three years each by written Addendum. The original contract saved the City of Des Moines \$80,000 in engineering and design costs and \$40,000 in pump repair parts costs due to the reduction in parts inventory.

On December 5, 2005, by Roll Call No. 05-2900, the City of Des Moines and Electric Pump entered into the first Addendum and Amendment to the above-described contract for the provision of pumps and associated equipment for pump stations, pump parts, and pump repair services for the City of Des Moines Sewer System.

On December 8, 2008, by Roll Call No. 08-2138, the City of Des Moines and Electric Pump entered into the Second Addendum and Amendment to the above-described contract for the provision of pumps and associated equipment for pump stations, pump parts, and pump repair services for the City of Des Moines Sewer System.

The original contract expired December 18, 2011. The City desires to enter into a new contract for an initial term of five years with up to two five-year renewals upon mutual agreement of the parties.

The contract with Electric Pump has provided the City with cost savings, reduction of inventory parts, and has helped to standardize pumps throughout the collection system. The City Manager recommends an exception to the competitive RFP requirements process for good cause in order to continue to reap the benefits of pump standardization. In addition, Electric Pump is the only distributor in the Midwest.

#### **PREVIOUS COUNCIL ACTION(S):**

Date: December 8, 2008

Roll Call Number: 08-2138

Action: [Execution](#) of a Renewal Addendum to Contract with Electric Pump Inc. for provision of new pump stations, replacement pumps, pump repair parts and management of City's pump repair parts inventory and pump repair services. ([Council Communication No. 08-730](#)) **Moved by Vlassis to adopt. Motion Carried 7-0.**

Date: December 5, 2005

Roll Call Number: 05-2900

Action: Addendum and Amendment to contract with Electric Pump Inc. for provision of new pump stations, replacement pumps, pump repair parts and management of City's pump repair parts inventory and pump repair services. ([Council Communication No. 05-680](#)) **Moved by Hensley to adopt. Motion Carried 6-1.**

#### **BOARD/COMMISSION ACTION(S): NONE**

#### **ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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