

 <p style="text-align: center;"><b>Council Communication</b> Office of the City Manager</p>	<b>Date:</b> January 9, 2012
	<b>Agenda Item No.</b> MHGB2 <b>Roll Call No.</b> <u>12-0002</u> <b>Communication No.</b> <u>12-008</u> <b>Submitted by:</b> Douglas C. Romig, Housing Services Director

**AGENDA HEADING:**

Approving contract for pest control services to Preferred Pest Control, Brad Smith, President, 5415 NW 88th Street, Suite 200, Johnston, IA 50131, and authorizing the Director of the Des Moines Municipal Housing Agency to execute the contract.

**SYNOPSIS:**

Approval of the pest control services contract for Public Housing units with Preferred Pest Control and authorizing the Des Moines Municipal Housing Agency Director to execute the contract.

**FISCAL IMPACT:**

Amount: \$154,800 estimate; actual costs will be determined by number of units needing treatment.

Funding Source: U.S. Department of Housing and Urban Development (HUD), 2011-12 Operating Budget, Housing Services Department – Royal View Manor, SP350, HSB021100; East View Manor SP350, HSG021200; South View Manor, SP350, HSG0213000; Highland Park/Oak Park Manors, SP350, HSG021400; Disposed Homes, SP350, HSG021500; and 5H-Sec 5(H) Homeownership, SP350, HSG021600, pages 136 – 141.

**ADDITIONAL INFORMATION:**

The previous Pest Control company, ABC Pest Control, gave written notice to the Des Moines Municipal Housing Agency (DMMHA) on September 5, 2011, indicating their desire to terminate pest control services at Royal View Manor on November 1, 2011. DMMHA accepted this termination and further terminated pest control services with ABC Pest Control at all DMMHA properties on the effective date. A temporary contract was executed with Preferred Pest Control to pick up the services terminated by ABC Pest Control, as they had a separate contract specifically for bed bug treatments

In an effort to better manage pest control services, DMMHA had the City of Des Moines’ Procurement Division issue Bid No. V12-039, that combined both the pest control and bed bug services into a single contract. Past experience with two providers created issues regarding different treatment types in the same units, combining this service will improve efficiencies and the effectiveness of the various treatments to public housing units.

While several proposers offer chemical treatments for bed bugs, heat has proven to be one of the most effective methods to treat bed bugs. In a recent Housing Notice (Notice H 2011-20) issued by HUD on

August 11, 2011, it stated; “Chemical treatment may be necessary, but are not reliable. Therefore, encasements, interception devices...or building heat treatments may be utilized as part of the bed bug control effort.” Additionally, pesticide resistance in bed bugs is well documented, and when chemical treatments do not kill 100% of the bed bugs, the survivors will not only repopulate, but pass on the resistance they’ve developed to future generations.

During the last quarter of 2011, there have been 33 units treated for bed bugs. The anticipated cost shown is based on the combination of the proposed cost for regular monthly pest control, bed bug inspection cost and 33 bed bug treatments multiplied by the proposed treatment cost from each proposer.

The City’s Procurement Administrator issued Bid No. V12-039 to 10 companies and received six responsive proposals for this project:

	Base Bid + 33 Bed Bug Heat treatments =	Total Bid
1. Preferred Pest Control	\$49,200.00 + \$105,600.00=	\$154,800.00
2. Springer Professional Home Services	\$16,830.00 + \$148,500.00=	\$165,330.00
3. Orkin LLC	\$60,800.00 + \$118,800.00=	\$179,600.00

The following companies offer chemical treatments only for Bed Bugs:

4. Diam Pest Control	\$39,000.00 + \$66,000.00=	\$105,000.00
5. Presto-X	\$76,440.00 + \$65,340.00=	\$178,986.00
6. Midwest Pest	\$21,840.00 + \$158,400.00=	\$180,240.00

Award and execution of the contract is contingent upon final review by Legal Counsel. Staff is recommending approval to execute the contract with Preferred Pest Control as the lowest compliant bidder in an initial amount of \$154,800 and authorization of the Des Moines Municipal Housing Agency Director to execute said contract. Costs will vary based on the number of units infested with bed bugs and the required treatments to combat the same.

**PREVIOUS COUNCIL ACTION(S): NONE**

**BOARD/COMMISSION ACTION(S):**

Board: Housing Services Board

Date: December 21, 2011

Resolution Number: N/A

Action: Recommended approval for Pest Control Services to be awarded to Preferred Pest Control.

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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