

 <p style="text-align: center;"><b>Council Communication</b> Office of the City Manager</p>	<b>Date:</b> August 13, 2012
	<b>Agenda Item No.</b> 30 <b>Roll Call No.</b> <u>12-1262</u> <b>Communication No.</b> <u>12-414</u> <b>Submitted by:</b> James Wells, Human Resources Director

**AGENDA HEADING:**

Approval of agreement with Accelerated Rehabilitation Centers (Eric Warner, CEO, 205 West Wacker Drive, Suite 1020, Chicago, Illinois 60689-5323) to provide occupational physical therapy services to employees for the period of September 1, 2012 through June 30, 2015.

**SYNOPSIS:**

Recommend acceptance of the committee’s recommendation by authorizing the Mayor to execute an agreement with Accelerated Rehabilitation Centers for occupational physical therapy services provided to employees for the period beginning September 1, 2012 through June 30, 2015.

**FISCAL IMPACT:**

Amount: FY 13, not to exceed cost of \$97,960 increasing 4% in years 2 and 3 of the 3-year contract.

Funding Source: 2012-2013 Operating Budget, Human Resources Department, Employee Health Clinic, GE001 HRS070000, page 127.

**ADDITIONAL INFORMATION:**

The City of Des Moines contracts with health care providers for certain occupational health care services, such as pre-employment physicals, return-to-work physicals, post injury medical care and physical therapy. Iowa Methodist Occupational Medicine provides the majority of the occupational and medical monitoring. Since July 1, 2009, Accelerated Rehabilitation Centers (ARC) has provided physical therapy services for City of Des Moines employees. Their current contract with the City has expired and a RFP process for another three (3) year period was conducted. An evaluation team representing Police, Fire and Public Works employees was used to evaluate proposals. Proposals were submitted by ARC, Concentra, Iowa Health Systems and Work Systems Rehab. ARC submitted a per visit rate of \$65 and agreed to cap total annual cost at \$97,960. ARC’s proposal was not only the lowest cost submitted, it received the highest scores in all qualitative categories. ARC performed well during the first three (3) year contract. Employees and other medical providers were pleased with the services provided by ARC.

**PROPOSAL EVALUATION FORM (100 POINTS)**

- I. Cost (60 points = lowest bid/bid price x 60)
- II. Convenience and Efficiency (15 points)
- III. Ability to Meet City Objectives (15 points)

- IV. Experience in providing similar services (10 points)
- V. Local Preference (1 point)

NAME:

Proposer Name	I	II	III	IV	V	Total Score
ARC	60	15	15	10	0	100
CONCENTRA	49	8	8	7	0	72
IOWA HEALTH	59	14	14	9	1	97
WORK SYSTEMS	58	10	12	8	1	89

**PREVIOUS COUNCIL ACTION(S):**

Date: June 22, 2009

Roll Call Number: [09-1092](#)

Action: [Accelerated](#) Rehabilitation Centers for Physical Therapy Services. Moved by Vlassis to adopt. Motion Carried 7-0.

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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