

 <p style="text-align: center;">Council Communication Office of the City Manager</p>	Date: August 27, 2012
	Agenda Item No. 29B Roll Call No. <u>12-1358</u> Communication No. <u>12-444</u> Submitted by: John F. TeKippe, Fire Chief

AGENDA HEADING:

Approving award of bid and purchase of two (2) Type 1 replacement ambulances for use by the Fire Department and approving of trade-in offer.

SYNOPSIS:

Approval of the low compliant bid (V12-097) from Emergency Vehicle Sales & Service, 1781 Balsam Avenue, Alexander, Iowa, 50420, Gene Draper, Owner, for the purchase of two (2) Type 1 replacement ambulances and the acceptance of the offer for three (3) trade-in units, \$369,378.00. (Seven (7) bids mailed, four (4) received.)

FISCAL IMPACT:

Amount: \$369,378.00

Funding Source: FY 2013 CIP, Page Fire Protection Improvements – 5, Equipment - Replacement, FIR013, GO Bonds Issued

ADDITIONAL INFORMATION:

On June 5, 2012, bid requests were sent to seven (7) ambulance vendors and/or distributors for the provision of two (2) Type 1 replacement ambulances for the City of Des Moines Fire Department. Purchase of the two (2) ambulances will result in a decrease in the City’s vehicle equipment fleet as these two (2) units will replace three (3) ambulances currently in service that have reached the end of their life cycle.

In response to the bid request, the City received four (4) responses from three (3) vendors. The Fire Department reviewed the four (4) proposals received for compliance in meeting specifications. The review process determined Emergency Vehicle Sales & Service, bidding Life Line Type 1 ambulances, to be the low compliant bid at \$394,378 for two (2) ambulances with a trade-in allowance of \$25,000.00 for three (3) used ambulances, resulting in a net total proposal of \$369,378.

A lesser bid was submitted by US Coachworks bidding a McCoy Miller Type 1 ambulance which was found to be non-compliant of bid specifications in the following areas:

- Modular Construction Floors: DMFD specification requires 10” spacing for the floor supports which provides structurally superior strength, durability, and prevents “waving” from occurring in the floor, compared to the 12” spacing bid by McCoy Miller.

- Electric System: DMFD specification requires a 10” touch screen which provides views of the remote rear camera for backing; patient compartment video monitoring; and electrical equipment function controls. The 10” touch screen has a significantly larger viewing area than the Weldon v-mux 6.5” screen in McCoy Miller’s bid. The small screen size is a safety and familiarity usage issue for persons driving the ambulance.
- Modular Construction Doors: DMFD required 3” door thickness specification provides more strength and rigidity compared to the 2” door thickness bid by McCoy Miller.

PREVIOUS COUNCIL ACTION(S):

Date: December 5, 2011

Roll Call Number: [11-2065](#)

Action: Emergency Vehicle Sales & Service (Eugene Draper, President) for two replacement ambulances for use by the Fire Department, \$372,238. (Eleven bids mailed, two received). ([Council Communication No. 11-744](#)). Moved by Mahaffey to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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