

Council Communication

Office of the City Manager

Date: February 25, 2013

Agenda Item No. 45

Roll Call No. 13-034 Communication No. 13-102

Submitted by: Scott E. Sanders,

Finance Director

AGENDA HEADING:

Approving rental of emergency snow and ice control equipment.

SYNOPSIS:

Recommend approving rental of snow and ice control equipment for use by the Department of Public Works in emergency snow and ice control operations from three (3) area vendors in a total amount of \$184,300 as follows:

Titan Machinery Company, 2290 NE 54th, Des Moines, Iowa 50313, Ladd Blakely, General Manager, in the amount of \$58,700.00; for four (4) rubber tired endloaders with snow plow blades and a bulldozer.

Murphy Tractor and Equipment Company, 5087 E. Broadway Avenue, Des Moines, Iowa 50317, Rick Yeager, General Manager, in the amount of \$84,000.00; for five (5) motor patrol graders.

Scott Van Kempel, LLC, 4410 SE Four Mile Drive, Ankeny, Iowa 50021, Jack Hicks, General Manager, in the amount of \$41,600.00; for two (2) motor patrol graders.

FISCAL IMPACT:

Amount: \$184,300.00

Funding Source: PWK040400 Street Maintenance

ADDITIONAL INFORMATION:

Seven (7) motor patrol graders, four (4) rubber tired loaders with snow plows, and one (1) bulldozer are necessary to supplement the City's fleet of emergency snow and ice control equipment. Anticipated needs from each of three (3) vendors did not exceed \$25,000 each prior to the snow and ice control season and informal competitive bid procedures were utilized to source available equipment when necessary. Due to the extreme nature of emergency snow and ice control operations in December, additional equipment is necessary for the remainder of the winter months. Due to the demand for rental units by other entities, equipment must be retained to guarantee availability for emergency snow and ice control events. Therefore award for additional equipment is recommended to secure rental equipment through March 3, 2013. The need for continuous availability of equipment for any emergency snow and ice control events has demonstrated good cause shown and therefore an exemption to the provision of goods and/or services from the competitive procurement requirements

and waiving the formal competitive bidding procedure and authorizing the use of informal competitive bidding procedure is recommended.

PREVIOUS COUNCIL ACTION(S): NONE

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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