

 <p style="text-align: center;">Council Communication Office of the City Manager</p>	Date: April 22, 2013
	Agenda Item No. 29 Roll Call No. <u>13-0653</u> Communication No. <u>13-206</u> Submitted by: John Newman, CIO, Information Technology Department

AGENDA HEADING:

Approval of renewal of Microsoft Enterprise Agreement pursuant to State of Iowa Master Contract No. 4276-12 covering both the Microsoft Select Agreement 01S66600 and Microsoft Enterprise Agreement EA-01E60947.

SYNOPSIS:

Recommend approval of renewal of Microsoft Enterprise Agreements and purchase of Microsoft Office and desktop Windows Operating System license pursuant to State of Iowa Master Contract No. 4276-12 covering both the Microsoft Select Agreement 01S66600 and Microsoft Enterprise Agreement EA-1E60947 through a three-year agreement with Insight Public Sector, 6820 S Harl Avenue, Tempe, AZ 85283.

FISCAL IMPACT:

Amount: This is a three year agreement effective May 1, 2013, through April 30, 2016:

Year 1 (May 1, 2013 – April 30, 2014) -	\$ 286,584.64
Year 2 (May 1, 2014 – April 30, 2015) -	\$ 286,584.64
Year 3 (May 1, 2015 – April 30, 2016) -	\$ 286,584.64
Three Year Total	\$ 859,753.92

Funding Source: 2012 – 2013 Operating Budget, Information Technology (IT), Enterprise Application Development, Contractual Services, GE001, IFT010300, 526120, Page 141 & Capital Improvement Program 2012-2013/2017-2018, CP051, IFT990000, MSC001, 525195, page 91.

ADDITIONAL INFORMATION:

Operating and System Center (server management suite) data center licenses were added to the Enterprise Agreement in order to control current and future licensing costs and promote a green IT environment. These licenses cover the physical servers making up our virtual environment (a set of high powered servers that work together, but are viewed as a single separate system that can run different operating systems and applications without interfering with each other; a super computer that appears as separate servers running different operating systems and any number of applications). Rather than purchasing individual licenses for each physical and/or logical server instance installed within our environment, nine licenses will allow us to add an unlimited number of virtual servers within the virtual cluster. By purchasing these licenses, we were able to drop maintenance on 45 server operating system licenses. The nine host servers to be covered by the data center licenses will

consist of 120 virtual servers with the capacity to add additional ones. By virtualizing servers, IT can reduce power consumption and trim the building space and land requirements that are associated with server farm growth. In addition, virtualization simplifies IT operations and allows IT organizations to respond faster to changing business demands.

The Enterprise Client Access License (CAL) model was switched from a device CAL to a user CAL. The Enterprise CAL allows a device to connect to the network, receive e-mail, and much more. By switching to the user model any phone, computer, iPad, or tablet operated by the user to connect to network services is covered. The alternative is to purchase a device CAL for every device that connects to our infrastructure. Instead of purchasing an additional 330 device licenses at a cost of \$26,928 we will be saving \$10,613 by switching to a user model. Devices will continue to increase but with the user Enterprise CAL model it will not matter how many devices the user has.

PREVIOUS COUNCIL ACTION(S):

Date: April 26, 2010

Roll Call Number: [10-623](#)

Action: [Exception](#) to procurement ordinance competitive bidding requirements and approve State of Iowa Contract procurement of Microsoft Software Products and Services from Insight Public Sector (Kenneth Lamneck, President and CEO), \$557,815.26. ([Council Communication No. 10-208](#)) Moved by Coleman to adopt. Motion Carried 7-0.

Date: June 8, 2009

Roll Call Number: [09-1012](#)

Action: [Insight](#) Public Sector to upgrade 1,320 Microsoft Enterprise Agreement Standard Core Client Access Licenses (CALs) to Microsoft Enterprise (CALs) per State of Iowa Contract for use by the Information Technology Department, \$108,525.10. ([Council Communication No. 09-372](#)) Moved by Vlassis to adopt. Motion Carried 7-0.

Date: May 4, 2009

Roll Call Number: [09-755](#)

Action: [Exception](#) to procurement ordinance competitive bidding requirements for State of Iowa contract purchase of Microsoft Software Products and Services from Insight Public Sector, \$198,954.24. ([Council Communication No. 09-296](#)) Moved by Hensley to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS:

Annual obligation under three year contract terms Microsoft Enterprise Agreement to covered products and annual license and software subscription true-ups.

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