

 <p style="text-align: center;">Council Communication Office of the City Manager</p>	Date: December 9, 2013
	Agenda Item No. 36 Roll Call No. <u>13-1912</u> Communication No. <u>13-601</u> Submitted by: Scott E. Sanders, Finance Director

AGENDA HEADING:

Approving the purchase of replacement vehicles for various City departments.

SYNOPSIS:

Recommend approval of the purchase of 31 vehicles for the City fleet in accordance with specifications of Bid No. V14-030 to the low responsive bidders or from State of Iowa, Department of Administrative contracts as follows:

- Bob Brown Chevrolet, 3600 111th Street Urbandale, Iowa 50322 (Ron Brown, Owner) in the amount of \$25,666.90;
- Karl Chevrolet, 1101 SE Oralabor Road Ankeny, Iowa 50021 (Carl Moyer, Owner) in the amount of \$44,143.90;
- Toyota of Des Moines, 4475 Merle Hay Road, Des Moines, Iowa 50310 (Steve Luebke, General Manager) in the amount of \$46,320.00;
- Charles Gabus Ford, 4545 Merle Hay Road, Des Moines, Iowa 50310 (Gene Gabus, President) in the amount of \$227,563.00; and
- Stivers Ford, 1450 E. Hickman Road, Waukee, Iowa 50263 (Scott Politte, General Manager) in the amount of \$272,157.00 for State Contract purchases and \$186,711.00 low responsive bids.

FISCAL IMPACT:

Amount: \$802,561.80

Funding Sources: \$682,068.80 Equipment Replacement Fund: IS201 CMO010407 (CMO24021) page 38
\$89,799.00 Solid Waste: EN151 PWK100101 (PW250430) page 238
\$30,694.00 Street Cleaning: EN301 PWK077009 page 245

ADDITIONAL INFORMATION:

Bids were solicited to replace vehicles in the City fleet that met or exceeded established replacement criteria and approved for replacement by the Fleet Oversight Committee. Low responsive bids were compared to State of Iowa contracts and the least cost award is being recommended. This combined comparative strategy of contrasting State contract pricing to low competitive City bids yielded a combined overall cost savings of \$13,600.

The low bid as shown in the bid tab for item 11 from Charles Gabus Ford is noncompliant in the gross vehicle weight requirement for a “one ton” truck; therefore, the next lowest compliant bid from Stivers

Ford is recommended for award. Also, the low bid for item 16 from Stew Hansen Dodge City is noncompliant in the gross vehicle weight requirement for a 19,000 lb. G.V.W.R. chassis; therefore, the next lowest compliant bid from Stivers Ford is recommended for award.

In the applicable vehicle classes of mid-size sedans, hybrid sedans, compact pickup trucks, and standard pickup trucks, bids are evaluated by analyzing the city fuel economy ratings (estimated MPG) and bid prices to calculate the cost of owning and fueling the vehicle for an anticipated 100,000 mile use. The least cost option as determined by the purchase cost and fuel cost for 100,000 miles is then recommended. This process resulted in two (2) hybrid sedans, Toyota Prius, being recommended for purchase from Toyota of Des Moines that will be assigned to the Police Department. Hybrid vehicles continue to be cost effective as replacements for mid-size conventional gas engine sedans.

PREVIOUS COUNCIL ACTION(S): NONE

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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