

 <p style="text-align: center;"><b>Council Communication</b> Office of the City Manager</p>	<b>Date:</b>	October 6, 2014
	<b>Agenda Item No.</b>	<b>20B</b>
	<b>Roll Call No.</b>	<b><u>14-1569</u></b>
	<b>Communication No.</b>	<b><u>14-485</u></b>
	<b>Submitted by:</b>	<b>Larry D. Hulse, Assistant City Manager</b>

**AGENDA HEADING:**

Approving rental of snow and ice control equipment.

**SYNOPSIS:**

Recommend approving rental of four (4) motor graders for use by the Department of Public Works in emergency snow and ice control operations from Murphy Tractor and Equipment (5087 East Broadway Avenue, Des Moines, Iowa, 50317, Rick Yeager, Branch Manager) in the amount of \$90,000.00.

**FISCAL IMPACT:**

Amount: \$90,000.00

Funding Source: S360 PW240402 Street Maintenance, Page 240

**ADDITIONAL INFORMATION:**

Equipment replacement funding is not sufficient for all equipment needing to be replaced to be purchased. Renting equipment for seasonal use has been adopted when feasible and affordable pricing in the market exists. The four (4) motor patrol graders are necessary to supplement the City's fleet of emergency snow and ice control equipment for the duration of the winter. Due to the demand for rental units by other entities, motor patrol graders must be retained all winter to guarantee availability for emergency snow and ice control events. Therefore, award for additional equipment is recommended to secure rental equipment November 1, 2014 through March 31, 2015.

Six (6) bids were mailed and one (1) bid received. Staff surveyed the five (5) nonresponsive bidders to determine reasons for not responding. Of the five (5) nonresponsive bidders, two (2) stated they no longer have motor graders in their rental fleet, two (2) others stated they did not have units available to relocate to Des Moines for rental purposes, and the remaining potential bidder indicated that their class of machine that would meet the City's specification rents for more than previously awarded bids and they did not respond because they understood the likely rental market pricing.

The single response from Murphy Tractor of \$90,000 is \$2,000 more than last season's rental costs for like equipment and the same time period and represents only a 2.3% price increase over last year's costs; therefore, award is recommended to Murphy Tractor.

**PREVIOUS COUNCIL ACTION(S): NONE**

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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