

Date:December 22, 2014Agenda Item No.43Roll Call No.14-1968Communication No.14-586Submitted by:John Newman, CIO,<br/>Information Technology

**Department** 

### **AGENDA HEADING:**

Approval of agreement with U.S. Cellular for cell phone services.

### **SYNOPSIS:**

Recommended approval of agreement with U.S. Cellular for providing cellular phone and data service to the City of Des Moines using the State of Iowa contract # 1993-11. The current State of Iowa contract is through 2015 with anticipated renewal annually by the state.

#### FISCAL IMPACT:

Amount: \$250,000 estimated depending on the number of phones, types of phones, and plans selected.

Funding Source: Various City department operating budgets.

# **ADDITIONAL INFORMATION:**

The last five (5) years the City of Des Moines has had a contract with Sprint Solutions for cellular service. This service has degraded and many departments are experiencing difficulty connecting or experiencing dropped calls. After extensive testing by various departments it was determined that U.S Cellular had the best in-building coverage and voice quality. U.S. Cellular also provided the best cost for the average phone plan used by the City at this time.

In January 2009 contracts with Sprint Solutions and U.S. Cellular had expired. Bids were solicited from Sprint Solutions, U.S. Cellular, Verizon, T-Mobile, and AT&T for cellular service based on a 24-month contract. All five (5) vendors responded to the City's request and offered proposals which were reviewed by representatives from Legal, Risk Management, Purchasing and IT. Sprint Solutions met all minimum requirements as identified in the list of needs for the City and was the lowest bidder.

In April 2009 the City Council authorized the City Manager to sign the contract for the two-year term, and also authorized the CIO to renew the agreement for up to three (3) additional one-year renewals.

In October 2009 the City Council authorized an amendment to the contract to add additional plans and reduce rates for the current Sprint Business Essential Plan.

# PREVIOUS COUNCIL ACTION(S):

<u>Date</u>: October 26, 2009

Roll Call Number: 09-1935

<u>Action</u>: Amendment of Agreement with Sprint Solutions, Inc. for cell phone service and authorizing IT Director to execute and to negotiate future amendments. (<u>Council Communication No. 09-737</u>) Moved by Vlassis to adopt. Motion Carried 7-0.

Date: April 20, 2009

Roll Call Number: 09-657

<u>Action</u>: <u>Agreement</u> with Sprint Solutions, Inc. for cell phone services. (<u>Council Communication No.</u> 09-255) Moved by Vlassis to adopt. Motion Carried 7-0.

Date: January 26, 2009

Roll Call Number: 09-118

Action: Bids from the following:

(B) <u>Sprint</u>Solutions for a two-year citywide contract for cell phone services, \$573,247.68. (Five bids mailed, five bids received) (<u>Council Communication No. 09-028</u>) Moved by Vlassis to adopt. Motion Carried 6-1. Nays: Coleman.

## **BOARD/COMMISSION ACTION(S): NONE**

#### ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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