

 <p style="text-align: center;">Council Communication Office of the City Manager</p>	Date: January 26, 2015
	Agenda Item No. 38B Roll Call No. <u>15-0122</u> Communication No. <u>15-020</u> Submitted by: John F. TeKippe, Fire Chief

AGENDA HEADING:

Approving award of bid and purchase of two (2) Type 1 replacement ambulances for use by the Fire Department and approving of trade-in offer.

SYNOPSIS:

Approval of the single Bid V15-061 from Foster Coach Sales, Inc., 903 Prosperity Drive, Sterling, IL 61081, for the purchase of two (2) Type 1 replacement ambulances and the acceptance of the offer for one (1) trade-in unit, \$460,338.00. Ten bids mailed, one (1) received.

FISCAL IMPACT:

Amount: \$460,338.00

Funding Source: Fiscal Year (FY) 2015 Capital Improvement Plan Budget, Fire Department, Equipment Acquisitions Fire, CO41 FR99 FR013, Fire Protection Improvements, Page 4

ADDITIONAL INFORMATION:

On November 19, 2014, bid requests were sent to ten (10) ambulance vendors and/or distributors for the provision of two (2) Type 1 replacement ambulances for the City of Des Moines Fire Department. In response to the bid request, the City received a single response from Foster Coach Sales, Inc., bidding a Horton Type 1 ambulance.

The Capital Improvement Program (CIP) facilitates the planning, purchase, and replacement of ambulances, often including trading in ambulances as a part of the purchase. When the trading in of an ambulance is less financially advantageous to the City or when operational needs are identified, such as an increase in special events requiring additional reserve ambulances or there is a reason to change the number of reserves, an ambulance will not be traded in as a part of the purchase. As a part of this purchase, one (1) ambulance will be traded in and the other will be retained as a reserve to accommodate both the number of special events as well as to allow the operational flexibility to address EMS call volumes, such as those identified by the department and in the recent station study, without adding the full cost of an additional new ambulance in the short-term.

The Fire Department reviewed the Foster Coach Sales, Inc. proposal and determined it met Fire Department requirements. The Foster Coach Sales, Inc. bid proposal of \$472,838.00 for two (2) ambulances with a trade-in allowance of \$12,500.00 for the single trade-in ambulance, results in a net total proposal of \$460,338.

PREVIOUS COUNCIL ACTION(S):

Date: September 9, 2013

Roll Call Number: [13-1410](#)

Action: [Klocke's](#) Emergency Vehicles (Kevin Klocke, President) for three replacement ambulances requested by the Fire Department, \$578,758. (Eight bids mailed, two received) Moved by Moore to adopt. Motion Carried 7-0.

BOARD/COMMISSION ACTION(S): NONE

ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE

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