

 <p style="text-align: center;"><b>Council Communication</b> Office of the City Manager</p>	<b>Date:</b> August 10, 2015
	<p><b>Agenda Item No.</b> 25F</p> <p><b>Roll Call No.</b> <u>15-1363</u></p> <p><b>Communication No.</b> <u>15-440</u></p> <p><b>Submitted by:</b> John Newman, CIO, Information Technology Department</p>

**AGENDA HEADING:**

Approving CDW Government LLC, (Christina V. Rother President, 230 N. Milwaukee Ave., Vernon Hills, IL 60061) to provide annual maintenance and support services for CISCO network equipment for a three-year period. Seven (7) potential bidders, three (3) received.

**SYNOPSIS:**

Recommend approval of a three-year contract with CDW Government LLC as low bidder for Cisco Smartnet maintenance contract. This will move the annual maintenance contract back to a three-year contract, which will result in a total savings of \$91,844.86.

**FISCAL IMPACT:**

Amount: \$480,458.30

Funding Source: FY 2015-2016 Operating Budget, Information Technology, IT150000, Page 131, Infrastructure Management.

**ADDITIONAL INFORMATION:**

The Cisco Smartnet maintenance covers \$1.8M of networking equipment located in various City buildings. This maintenance provides continuous updates to firewall protection, software upgrades and hardware replacement for equipment used to route data and voice traffic between all City departments. Bids were requested for a single-year contract and a three-year contract. By entering into a three-year contract, the current pricing can be locked in for the next three (3) years and will result in a savings of \$91,844.86.

**PREVIOUS COUNCIL ACTION(S):**

Date: November 3, 2014

Roll Call Number: [14-1724](#)

Action: Bids from the following:

(C) [Alexander](#) Open Systems (Gary Alexander, CEO) to provide annual maintenance and support services for CISCO network equipment for one year as requested by the IT Department, \$142,245.06. Moved by Hensley to adopt. Motion Carried 7-0.

Date: November 21, 2011

Roll Call Number: [11-1975](#)

Action: [Approving](#) bid from Pomeroy IT Solutions (Chris Froman, President) for annual maintenance and support services for CISCO network equipment hardware and software for a three (3) year period for use by the IT Department, \$167,460.86 per year. (Ten bids mailed, four received). ([Council Communication No. 11-722](#)) Moved by Hensley to adopt. Motion Carried 7-0.

Date: November 8, 2010

Roll Call Number: [10-1858](#)

Action: Bids from the following:

(B) [MSI](#) Systems Integrators (Jim Simpson, President) for annual maintenance and support services for CISCO network equipment hardware and software, \$150,995.78. Moved by Hensley to adopt. Motion Carried 7-0.

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

For more information on this and other agenda items, please call the City Clerk's Office at 515-283-4209 or visit the Clerk's Office on the first floor of City Hall, 400 Robert D. Ray Drive. Council agendas are available to the public at the City Clerk's Office on Thursday afternoon preceding Monday's Council meeting. Citizens can also request to receive meeting notices and agendas by email by calling the Clerk's Office or sending their request via email to [cityclerk@dmgov.org](mailto:cityclerk@dmgov.org).