

 <p style="text-align: center;"><b>Council Communication</b> Office of the City Manager</p>	<b>Date:</b>	December 21, 2015
	<b>Agenda Item No.</b>	<b>30</b>
	<b>Roll Call No.</b>	<b><u>15-2129</u></b>
	<b>Communication No.</b>	<b><u>15-654</u></b>
	<b>Submitted by:</b>	<b>Matthew A. Anderson, Assistant City Manager</b>

**AGENDA HEADING:**

Approval of termination agreement with Alliance Technologies, Inc.

**SYNOPSIS:**

The City and Alliance Technologies are parties to a Loan Agreement approved under Roll Call No. 11-1637, dated September 26, 2011, whereby Alliance Technologies agreed to lease and occupy at least 14,100-square-feet of office space at 420 Watson Powell Jr Way in the City of Des Moines and to relocate and retain 70 full-time jobs in the leased space for a term of 10 years in consideration of an Economic Development Forgivable Loan to be forgiven in annual installments over the 10 year term of the agreement. Iowa Network Services acquired the majority interest in Alliance Technologies, Inc. and is requiring Alliance Technologies to relocate its operations into Iowa Network Services corporate facilities in West Des Moines. As a result, both parties desire to terminate the agreement pursuant to the proposed Termination Agreement wherein both parties are released from all further obligations under the agreement.

**FISCAL IMPACT:**

Amount: \$97,585.68

Funding Source: Repayment of outstanding balance of Forgivable Loan by Alliance Technologies. Deposit to Economic Development Enterprise Fund, S743, CMO25033.

**ADDITIONAL INFORMATION: NONE**

**PREVIOUS COUNCIL ACTION(S):**

Date: September 26, 2011

Roll Call Number: [11-1637](#)

Action: [Loan](#) agreement with Alliance Technologies, Inc. to retain its home office and employment opportunities in Des Moines at 420 Watson Powell Jr. Way. ([Council Communication No. 11-625](#)) Moved by Hensley to adopt. Motion Carried 7-0.

Date: April 11, 2011

Roll Call Number: [11-0598](#)

Action: [Communication](#) from City's Office of Economic Development regarding preliminary terms of agreement with Alliance Technologies, LLC to locate at 420 Watson Powell. ([Council Communication No. 11-207](#)) Moved by Hensley to receive, file and approve preliminary terms of agreement set forth in the Council Communication and to direct the City's Office of Economic Development to proceed with negotiations of formal agreements with Alliance Technologies, LLC consistent with the terms set forth in the Council Communication. Motion Carried 6-1.

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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