

 <p style="text-align: center;"><b>Council Communication</b> Office of the City Manager</p>	<b>Date:</b> January 11, 2016
	<b>Agenda Item No.</b> 46 <b>Roll Call No.</b> <u>16-0080</u> <b>Communication No.</b> <u>16-023</u> <b>Submitted by:</b> Scott E. Sanders, City Manager

**AGENDA HEADING:**

Resolution Affirming the City Manager’s Report Overruling Appeal of Piper Jaffray RFP Evaluation and Selection Committee Recommendation for Award of Contract for the Provision of Professional Municipal Advisor for Financial Services to Public Financial Management, Inc. (PFM); accepting PFM Proposal and Approving Award of Contract to PFM and Authorizing the City Manager to negotiate and execute a contract for the provision of same.

Or

Overruling City Manager’s report which overruled appeal of Piper Jaffray RFP Evaluation and Selection Committee Recommendation for Award of Contract for the Provision of Professional Municipal Advisor for Financial Services to Public Financial Management, Inc. (PFM); rejecting the committee’s recommendation, and directing the committee to reconvene to reevaluate proposals.

**SYNOPSIS:**

Piper Jaffray, 3900 Ingersoll Avenue, Des Moines, Iowa 50312 filed a written appeal to the Notice of Intent to Award issued by the Procurement Administrator based on the evaluation and selection committee recommendation as to Selection of Best Proposal for Request for Proposals for Professional Municipal Advisor for Financial Services.

The City Manager has reviewed the appeal and has responded to Piper Jaffray that its appeal has been denied and that PFM Inc., 801 Grand Avenue, Suite 3300, Des Moines, IA 50309, should be designated as the successful responder of Best Proposal for Professional Municipal Advisor for Financial Services.

**FISCAL IMPACT:**

Amount: Varies depending on amount of bond issue and type of pledge.

Funding Source: The fee paid is normally funded from bond sale proceeds.

**ADDITIONAL INFORMATION:**

The City Manager reviewed the objections in the appeal; finding that the objections in the appeal were clearly stated, determined that the appeal would be decided on the record and that a hearing would not be necessary. The record reviewed by the City Manager in his review of the appeal consisted of the RFP, including the Clarifications, the PFM and Piper Jaffray proposals, the Committee’s Proposal

Evaluation Form, the Piper Jaffray November 2<sup>nd</sup>, 2015 appeal letter and the Des Moines Municipal Code.

The City Council may affirm or overrule the findings and determinations.

**PREVIOUS COUNCIL ACTION(S):**

Date: November 17, 2014

Roll Call Number: [14-1787](#)

Action: [Exception](#) to the procurement ordinance competitive bidding requirements for good cause and approving amendment for extension on contract for financial advisory services with Public Financial Management, Inc. ([Council Communication No. 14-556](#)) Moved by Gatto to adopt. Motion Carried 7-0.

Date: September 22, 2008

Roll Call Number: [08-1665](#)

Action: [Acceptance](#) of proposal from Public Financial Management, Inc. for financial advisory services for debt management and technical services, and approval of contract. ([Council Communication No. 08-588](#)) Moved by Hensley to adopt. Motion Carried 7-0.

**BOARD/COMMISSION ACTION(S): NONE**

**ANTICIPATED ACTIONS AND FUTURE COMMITMENTS: NONE**

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